

# **Segments / Groups / Business Units**

# Segment / Group / Business Unit Structure

December 2025

<b>3 Segments</b>	<b>6 Groups</b>	<b>13 Business Units</b>
<b>39% Bedding Products</b>	39% Bedding	Steel Rod
		Drawn Wire
		U.S. Spring
		Specialty Foam
		Adjustable Bed
		International Bedding
<b>27% Specialized Products**</b>	19% Automotive	Automotive
	5% Hydraulic Cylinders	Hydraulic Cylinders
<b>34% Furniture, Flooring &amp; Textile Products</b>	6% Home Furniture	Home Furniture
	7% Work Furniture	Work Furniture
	21% Flooring & Textile Products	Flooring Products
		Fabric Converting
		Geo Components

\* Percentages of 2025 estimated net trade sales

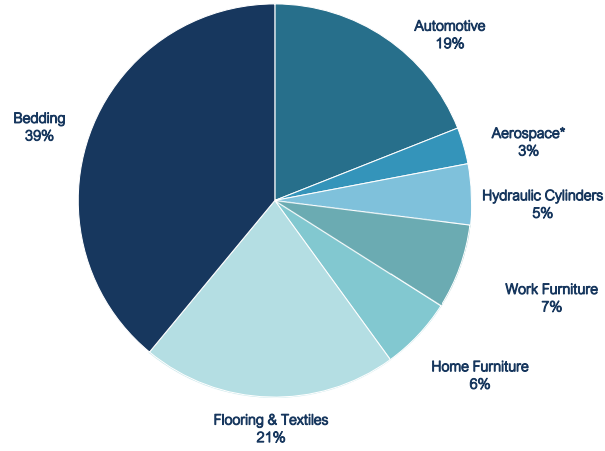
\*\* Aerospace was divested on August 29, 2025 and accounts for 3% of Specialized Products net trade sales in 2025

# Product Mix



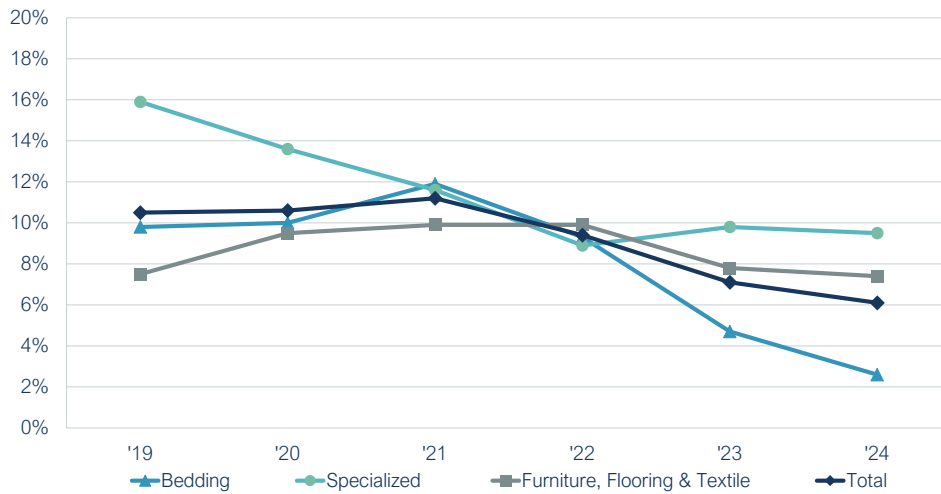
## 3 segments; 6 groups; 13 business units

Based on 2025 estimated net trade sales



\* Aerospace was divested on August 29, 2025

# Segment EBIT Margins



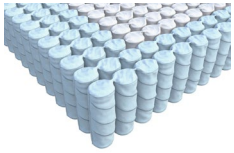
- Amounts are from continuing operations and exclude unusual items. See Appendix – Non-GAAP Adjustments.
- 2019–2020 financial data has been adjusted to apply the effects of the change from LIFO to FIFO

# Segments

*Leggett & Platt®*

## Bedding Products

39% of 2025e net trade sales



### Components

- Mattress springs
- Specialty bedding foams
- Semi-finished mattresses
- Drawn steel wire
- Steel rod



### Finished Products

- Private label compressed mattresses
- Mattress toppers and pillows
- Adjustable beds
- Foundations



## Specialized Products

27% of 2025e net trade sales



### Automotive

- Auto seat support and lumbar systems
- Motors, actuators, and cables



### Hydraulic Cylinders

- Hydraulic cylinders primarily for material handling, transportation, and heavy construction equipment



### Aerospace\*

- Tubing and Tube assemblies
- Flexible joints

\*Aerospace divested August 29, 2025

## Furniture, Flooring & Textile Products

34% of 2025e net trade sales



### Home Furniture

- Recliner mechanisms
- Seating and sofa sleeper components



### Work Furniture

- Chair controls, bases, frames
- Private label finished seating



### Flooring Products

- Carpet cushion
- Hard surface underlayment



### Textile Products

- Textile converting
- Geo components

# BEDDING PRODUCTS

## Bedding Group

Global Leader in Bedding Technology and Manufacturing

### Customers

Bedding manufacturers  
 Bedding brands & retailers  
 E-commerce retailers  
 Big box retailers  
 Industrial users of rod & wire:  
 Wire distributors  
 Packaging & baling companies  
 Mechanical spring mfrs.

### Competitors

Importers of:  
 Innersprings  
 Finished mattresses  
 Adjustable foundations

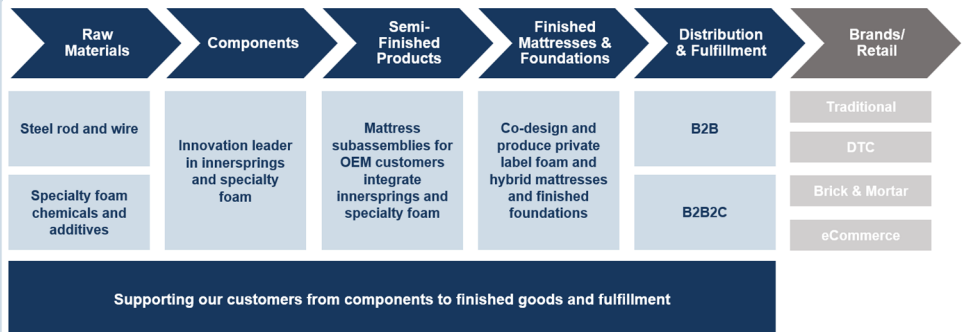
Innerspring maker-users

Foam Producers:  
 Carpenter  
 FXI  
 Future Foam

Wire Producers:  
 Davis Wire (Heico)  
 Mid-South  
 Taubensee

The U.S. bedding market has changed significantly over the last decade. The emergence of compressed, boxed mattresses and the ability to purchase a mattress online spurred shifts in leading brands and manufacturers, sales and distribution channels, and consumer product preferences. More recently, U.S. and European bedding markets have faced weak consumer demand, overcapacity issues, and increased pressure from component and finished product imports. We have responded to these market changes by positioning our business to capitalize on our core strengths and leverage our product and market expertise as we focus on driving increased content and value.

Our Bedding business is positioned unlike any other in the world. We support our customers from innerspring and specialty foam components to private label finished compressed mattresses and foundations. Our distribution and fulfillment capabilities enable us to ship either to our customer or directly to the consumer. Our full suite of bedding capabilities positions us to serve traditional OEM customers, digitally native brands, and private label retail brands, and create value at each point along the value chain.



Our rod, wire and spring supply chain drives customer and consumer value through vertically integrated manufacturing and innovative development of products like ComfortCore<sup>®</sup> pocketed innersprings, Quantum<sup>®</sup> Edge perimeter support, and Eco-Base<sup>®</sup> innerspring units. Product innovation in specialty chemical additives allows our specialty foam operations to enhance foam performance by reducing heat retention and improving mobility, support, and durability. We produce high-quality compressed specialty foam and hybrid mattresses, as well as semi-finished mattresses, by integrating our specialty foam and innerspring capabilities. We also manufacture and distribute adjustable foundations featuring a wide range of comfort function.

### Competitive Advantages

- Breadth of product offering and ability to service customers anywhere in the value chain
- Industry leading R&D yields new and innovative products for our customers
- Vertically integrated to ensure availability and quality of key raw materials
- Propriety high-speed and flexible machine technology supports innerspring innovation and production efficiency
- Large U.S. manufacturing and distribution network

# BEDDING PRODUCTS

## Bedding Group

### Steel Rod & Wire

[www.leggettwiregroup.com](http://www.leggettwiregroup.com)

Our Sterling, IL rod mill has the capacity to melt ~550,000 tons of steel scrap. Billets are formed from the melted scrap and can then be used to make ~500,000 tons of steel rod. About 55% of the steel rod we produce is used by our two domestic wire mills; the remainder is sold externally into various industrial markets.

Our wire mills can produce approximately 400,000 tons of steel wire annually, making us the largest independent high carbon wire producer in the U.S. Our wire mills offer a wide range of drawing and finishing capabilities for both high and low carbon steel wire. The majority of this wire is used by Leggett operations; the remainder is sold to external customers and used in a number of products, including mechanical springs, appliance racking, and various other wire forms.



---

#### Major Operations

---

Illinois—Sterling  
Indiana—Kouts  
Missouri—Carthage

### U.S. Spring

[www.beddingcomponents.com](http://www.beddingcomponents.com)

Leggett & Platt has been the driving force in bedding components technology since inventing the bedspring in 1885. We are the world's leading manufacturer of mattress innersprings and own more mattress industry patents than anyone else in the world. Our operations manufacture multiple types of innersprings, semifinished mattresses, and boxsprings.

Our strongest performing product is our higher-value innerspring, ComfortCore<sup>®</sup>, which contains fabric-encased coils that minimize partner disturbance. Our ComfortCore<sup>®</sup> innerspring can include added features such as Quantum<sup>®</sup> Edge, our narrow-diameter coils that form a perimeter around the mattress, and Eco-Base<sup>®</sup>, which integrates a robust fabric that replaces commodity base foam and eliminates a step in the OEM mattress manufacturing process.



---

#### Major Operations

---

Georgia—Monroe  
Indiana—Rensselaer  
Missouri—Carthage  
Texas—Ennis

### Specialty Foam

[www.elitecomfortsolutions.com](http://www.elitecomfortsolutions.com)

[www.petersonchemicals.com](http://www.petersonchemicals.com)

In 2019, we acquired Elite Comfort Solutions (ECS), a leader in specialty foam technology, primarily for the bedding and furniture industries. Through this acquisition, we gained critical capabilities in foam formulation, pouring, and fabrication, along with scale in the production of private label finished mattresses, which significantly expanded our presence in the compressed mattress market segment.

We are a leading U.S. provider of specialty bedding foams and private label compressed mattresses, mattress toppers and pillows. We produce specialty foams that are developed by a team of chemical engineers at Peterson Chemical Technology, located in Fort Smith, Arkansas. These specialty foams are used in mattress comfort layers to reduce heat retention and improve mobility, support, and durability.



---

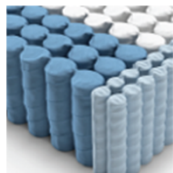
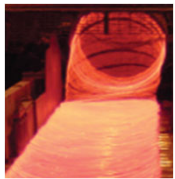
#### Major Operations

---

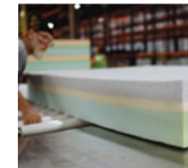
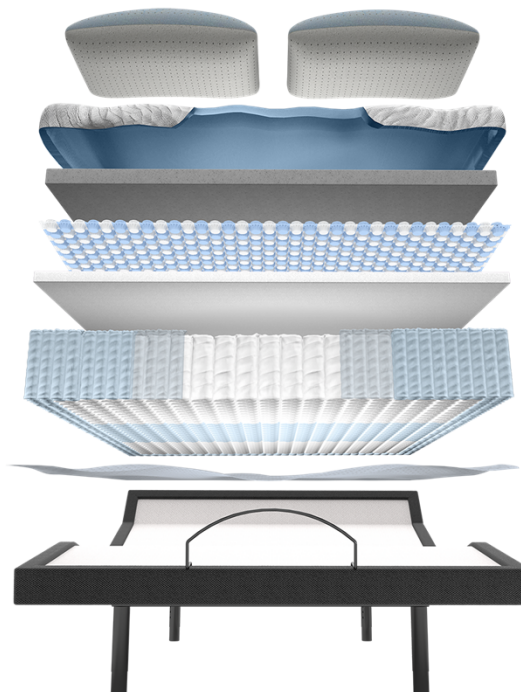
Arkansas—Fort Smith  
Georgia—Newnan  
Mississippi—Verona  
North Carolina—Conover

# Bedding Products Value Chain

*Our innerspring and specialty foam value chains, industry-leading product innovation, and ability to supply components to private label finished mattresses are the foundation of our strategy and enable us to serve our customers with unmatched quality and exceptional, differentiated solutions*



We melt scrap steel to form steel rod, send rod to our wire mills to produce drawn wire, and then send wire to our innerspring manufacturing locations to be coiled using internally designed and manufactured wire-forming machines



We develop polyols and chemical additives used to enhance the properties of foam, we pour and fabricate foam to use in mattresses and bedding accessories, and we produce finished private label mattresses, often incorporating innersprings in hybrid mattress designs

# BEDDING PRODUCTS

## Bedding Group

### International Bedding

[www.beddingcomponents-intl.com](http://www.beddingcomponents-intl.com)

We are Europe's leading manufacturer of mattress innersprings. Our operations manufacture multiple types of innersprings, including our higher-value fabric-encased innerspring cores and perimeter support.

Spühl, located in St. Gallen, Switzerland, produces wire forming equipment, designed primarily for our own bedding operations. These versatile, high-speed machines produce innersprings of various diameters including our fabric-encased ComfortCore® and Quantum® Edge innersprings.

In 2021, we expanded our capabilities by acquiring a leading provider of specialty foam and finished mattresses in Ireland and the UK.



---

#### Major Operations

---

Croatia—Prelog

Ireland—Dublin

UK—Barnsley

---

### Adjustable Bed

[www.lpadjustablebeds.com](http://www.lpadjustablebeds.com)

We are a leading producer in North America of adjustable beds sold primarily to bedding retailers. We are recognized for our research and development and global sourcing capabilities.

We create adjustable beds that provide relaxation and rejuvenation while offering a host of innovative features. Our adjustable beds can be found in retail furniture stores and bedding stores across the country, as well as online.



---

#### Major Operations

---

Mexico—Juarez

# SPECIALIZED PRODUCTS

## Automotive Group

Leading supplier of seating comfort

### Customers

Auto OEMs

Tier 1 Suppliers:

Adient  
Forvia  
Lear

### Competitors

Comfort:

Brose  
Gentherm (Alfmeier)  
Lear (Kongsberg)

Many cable, motor, actuator and electronic/software producers

### Major Operations

Missouri—Carthage  
Austria—Berndorf  
Belgium—Wevelgem  
Canada—London, Windsor  
China—Changsha, Wuxi, Zhaoqing  
Mexico—Juarez

[www.leggett-automotive.com](http://www.leggett-automotive.com)

As a leading supplier of seating comfort and motors and actuators, we continue to meet the ever-changing requirements of the industry. Our Automotive business is closely aligned with long-term consumer preferences trending towards greater comfort and convenience features. Automakers are focused on areas where we can provide innovative solutions such as adding more powered features throughout the vehicle and lighter-weight and smaller-sized components to meet sustainability requirements.

Our advantages in this space are rooted in deep industry knowledge and customer engagement. We excel in developing customized solutions for customer specific-applications. Our seating products are designed to enhance consumer comfort, from entry level to luxury vehicles. Our motors and actuators deliver differentiated consumer convenience and safety features. We have a global footprint with the ability to engineer, manufacture, and deliver products around the world.

### Competitive Advantages

- Engineering and technical prowess
- Customization—deep customer engagement
- Program launch and product reliability
- Global footprint



# SPECIALIZED PRODUCTS

## Hydraulic Cylinders Group

A major global manufacturer of engineered hydraulic cylinders used in mobile equipment applications and heavy construction equipment

### Customers

Caterpillar  
JLG (Oshkosh)  
Mitsubishi Caterpillar Forklift  
Toyota Industrial Equipment  
Volvo

### Competitors

Various small to mid-sized manufacturers

Self-supply by certain OEMs

Large OEM providers with comprehensive adjacent product portfolios

### Major Operations

North Carolina—Beulaville  
China—Ningbo  
Germany—Eschwege  
India—Chennai  
UK—Cramlington

[www.phc-global.com](http://www.phc-global.com)

[www.pacoma.com](http://www.pacoma.com)

We are a major supplier of hydraulic cylinders for material handling and heavy construction equipment markets. We design, engineer, and manufacture single-acting and double acting cylinders for:

- mobile equipment applications such as lift trucks, forklifts, truck-mounted cranes, and aerial work platforms
- heavy construction equipment such as wheeled loaders, dump trucks, and excavators.

Our products often operate in demanding environments where equipment dependability is vital in maintaining the safety of personnel and goods.

### Competitive Advantages

- Comprehensive engineering and design capabilities
- Strong reputation for quality and reliability
- Global footprint allows for quick turnaround and JIT delivery
- Manufacturing presence in cost-effective geographies



# FURNITURE, FLOORING & TEXTILE PRODUCTS

## Home Furniture Group

A leading producer of recliner mechanisms, seating systems and sofa sleeper units for the upholstered furniture industry

### Customers

We serve accounts of all sizes around the world and our major U.S. customers include:

American Leather  
Ashley Furniture  
Bassett  
Best Home Furniture  
Flexsteel  
La-Z-Boy  
Southern Motion

### Competitors

Primarily Chinese producers  
Self-supply by selected brands

[www.lphomefurniture.com](http://www.lphomefurniture.com)

Leggett & Platt is recognized as a leading global producer of furniture components for the upholstered furniture industry. Our products enhance comfort, motion and style in upholstered furniture and include recliner mechanisms, seating support systems, and sofa sleeper units. Our operations are strategically located around the world to efficiently supply upholstered furniture manufacturers.

### Competitive Advantages

- Global presence with international manufacturing, product development, distribution and sales
- Established reputation for high quality products combined with exceptional service



### Major Operations

Kentucky—Leitchfield  
Mississippi—Tupelo  
North Carolina—  
Greensboro, High Point  
China—Jiaxing  
Vietnam—Bau Bang

## Work Furniture Group

A major U.S.-based producer of work furniture components and private-label finished goods for collaborative seating

### Customers

Fritz Hansen  
Haworth  
HNI  
MillerKnoll  
Steelcase

### Competitors

Bock  
Cofemo  
Donati

[www.lpworkfurniture.com](http://www.lpworkfurniture.com)

Our Work Furniture business produces select lines of private-label finished seating and value-added components. Our components include surface-critical bent tube assemblies and molded plywood components, as well as chair mechanisms, bases, arms, seats and backs.

Our products support solutions for collaborative settings for home, offices, and alternative spaces. Outsourcing production to us enables our customers to focus on brand and design.

### Competitive Advantages

- Global manufacturing and supply chain management
- Recognized leader in design and production of components and private-label finished seating
- Product line breadth
- Longstanding customer relationships
- Ability to meet exacting quality standards



### Major Operations

Michigan—Grand Rapids  
North Carolina—Greensboro  
Canada—Waterloo  
China—Foshan  
Italy—Treviso  
Poland—Poznan

# FURNITURE, FLOORING & TEXTILE PRODUCTS

## Flooring & Textile Products Group

Leading U.S. supplier of flooring underlayment and non-fashion construction fabrics  
Leading North American supplier of geo components

### Customers

Flooring retailers and distributors  
Home improvement retailers

### Competitors

Carpenter  
Future Foam  
Mohawk  
Regional producers

### Flooring Products

[www.lpflooringproducts.com](http://www.lpflooringproducts.com)

We manufacture and distribute foam, rubber, and fiber-based flooring underlayment for residential and commercial use. Our flooring underlayment products provide support, cushioning and noise reduction under carpet, laminate, engineered wood, floating hardwood, luxury vinyl tile and ceramic tile.

### Competitive Advantages

- Multiple locations geographically disbursed
- Wide range of products allow for combined shipments and reduced lead times



### Major Operations

Illinois—Chicago, Morris  
Mississippi—Houston  
North Carolina—Statesville  
Pennsylvania—Berwick  
Texas—Ft. Worth

### Customers

Bedding & upholstered furniture manufacturers  
Filtration & building product distributors  
Drapery manufacturers  
Contractors, landscapers, road construction companies  
Government agencies for infrastructure projects  
Home improvement retailers

### Competitors

Midwest Filtration  
Nutex Concepts  
OXCO  
Regional distributors

### Textile Products

[www.hanescompanies.com](http://www.hanescompanies.com)  
[www.hanesgeo.com](http://www.hanesgeo.com)

**Fabric:** We dye, finish, and convert (cut to various sizes) textiles into components used by manufacturers of bedding, upholstered furniture, and home furnishings accessories. Our operations also encompass other markets, including automotive, filtration, construction, and packaging.

**Geo Components:** We convert and distribute a wide range of products for erosion control, subgrade stabilization, and storm water management. Our Geo Components portfolio includes geotextile fabrics, erosion control blankets, silt fencing, geogrids, weed barrier fabrics, and a wide range of related products.

### Competitive Advantages

- Global sourcing and purchasing leverage in non-woven fabrics provides opportunities for a wide range of products at competitive prices
- In-house textile dyeing and finishing provide a vertical advantage in product quality, consistency, and pricing of woven textile products
- Multiple locations geographically dispersed in the U.S. and Canada



### Major Operations

Georgia—Calhoun  
North Carolina—Conover,  
Winston-Salem  
Canada—Edmonton,  
Montreal, Toronto

## Historical Segment Data

	Full Year						2007				2008				2009				2010				2011								
	2005	2006	2007	2008	2009	2010	2011	1Q07	2Q07	3Q07	4Q07	1Q08	2Q08	3Q08	4Q08	1Q09	2Q09	3Q09	4Q09	1Q10	2Q10	3Q10	4Q10	1Q11	2Q11	3Q11	4Q11				
<b>Net Trade Sales</b>																															
Residential Furnishings	2214	2336	2238	2102	1685	1739	1828	584	562	564	530	518	552	576	456	412	418	441	414	432	455	442	410	458	465	470	435	128	137	141	97
Commercial Fixturing & Components	870	851	820	697	487	531	502	191	211	236	182	187	179	195	135	114	131	142	100	141	141	149	101	128	137	141	97	128	137	141	97
Industrial Materials	561	504	523	658	438	498	617	121	131	134	137	140	170	203	145	104	103	115	115	115	132	127	124	146	166	157	148	146	166	157	148
Specialized Products	551	576	669	619	446	591	689	152	166	159	192	153	162	158	146	88	106	112	141	128	146	149	168	165	176	173	175	165	176	173	175
<b>Sum</b>	<b>4197</b>	<b>4267</b>	<b>4250</b>	<b>4076</b>	<b>3055</b>	<b>3359</b>	<b>3636</b>	<b>1048</b>	<b>1071</b>	<b>1092</b>	<b>1040</b>	<b>998</b>	<b>1063</b>	<b>1132</b>	<b>883</b>	<b>718</b>	<b>757</b>	<b>810</b>	<b>770</b>	<b>816</b>	<b>874</b>	<b>867</b>	<b>802</b>	<b>896</b>	<b>945</b>	<b>941</b>	<b>854</b>	<b>896</b>	<b>945</b>	<b>941</b>	<b>854</b>
<b>Sales Growth</b> (Net Trade Sales)																															
Organic		(0.9%)	(2.6%)	(4.0%)	(24.4%)	10.8%	8.2%	(1.8%)	(3.0%)	(4.4%)	(1.0%)	(6.2%)	(0.5%)	4.3%	(14.1%)	(27.0%)	(28.0%)	(28.0%)	(12.6%)	13.8%	15.6%	8.2%	5.9%	9.8%	8.1%	8.4%	6.3%	9.8%	8.1%	8.4%	6.3%
Acquisition (net)		2.5%	2.2%	(0.1%)	(0.6%)	(0.8%)	0.0%	1.8%	2.3%	2.3%	2.3%	1.5%	(0.2%)	(0.7%)	(1.0%)	(1.0%)	(0.8%)	(0.5%)	(0.2%)	(0.1%)	(0.2%)	(1.2%)	(1.7%)	(0.1%)	0.0%	0.2%	0.2%	(0.1%)	0.0%	0.2%	0.2%
<b>Sum</b>		1.7%	(0.4%)	(4.1%)	(25.0%)	10.0%	8.2%	0.0%	(0.7%)	(2.1%)	1.4%	(4.7%)	(0.7%)	3.7%	(15.1%)	(28.1%)	(28.8%)	(28.5%)	(12.8%)	13.7%	15.4%	7.0%	4.2%	9.7%	8.1%	8.6%	6.5%	9.7%	8.1%	8.6%	6.5%
<b>Net Total Sales</b>																															
Residential Furnishings	2237	2358	2254	2120	1693	1747	1836	588	565	567	533	523	558	580	460	414	420	443	416	434	457	444	411	460	468	472	437	129	139	142	98
Commercial Fixturing & Components	886	861	837	711	491	535	507	195	218	239	186	192	184	200	136	116	131	143	101	142	142	150	102	129	139	142	98	129	139	142	98
Industrial Materials	886	784	776	966	647	725	857	191	196	199	189	213	247	293	213	165	153	172	157	177	195	183	170	210	229	217	201	210	229	217	201
Specialized Products	610	621	715	682	501	629	736	163	178	173	201	169	180	172	161	104	120	125	152	136	156	160	177	175	187	188	187	175	187	188	187
<b>Sum</b>	<b>4619</b>	<b>4623</b>	<b>4582</b>	<b>4479</b>	<b>3332</b>	<b>3636</b>	<b>3937</b>	<b>1137</b>	<b>1158</b>	<b>1179</b>	<b>1109</b>	<b>1096</b>	<b>1169</b>	<b>1245</b>	<b>970</b>	<b>799</b>	<b>824</b>	<b>884</b>	<b>826</b>	<b>890</b>	<b>950</b>	<b>936</b>	<b>860</b>	<b>974</b>	<b>1022</b>	<b>1018</b>	<b>922</b>	<b>974</b>	<b>1022</b>	<b>1018</b>	<b>922</b>
<b>Organic Growth</b> (Net Total Sales)																															
Residential Furnishings		0.0%	(6.4%)	(5.2%)	(18.9%)	3.2%	5.0%	(3.3%)	(6.6%)	(8.6%)	(7.1%)	(11.0%)	(1.2%)	3.1%	(11.9%)	(19.3%)	(23.0%)	(22.5%)	(9.2%)	4.9%	8.8%	0.1%	(1.0%)	5.8%	2.3%	6.2%	5.8%	5.8%	2.3%	6.2%	5.8%
Commercial Fixturing & Components		(0.7%)	(2.7%)	(15.5%)	(30.6%)	8.8%	(5.1%)	(5.4%)	(1.5%)	(3.2%)	(0.6%)	(3.8%)	(15.7%)	(16.1%)	(27.2%)	(38.5%)	(28.8%)	(28.3%)	(25.5%)	22.7%	7.9%	4.3%	0.6%	(9.0%)	(2.1%)	(5.2%)	(3.8%)	(9.0%)	(2.1%)	(5.2%)	(3.8%)
Industrial Materials		(8.8%)	(3.4%)	23.9%	(33.1%)	16.4%	18.3%	(5.0%)	(2.4%)	(3.5%)	(2.7%)	7.7%	26.6%	47.1%	12.6%	(22.4%)	(38.3%)	(41.3%)	(26.3%)	7.8%	28.6%	12.7%	17.6%	19.3%	17.7%	18.3%	17.9%	19.3%	17.7%	18.3%	17.9%
Specialized Products		(0.3%)	10.8%	(5.4%)	(26.5%)	25.4%	16.9%	9.3%	5.9%	11.2%	16.5%	0.7%	0.8%	(0.7%)	(19.7%)	(38.2%)	(33.2%)	(27.5%)	(5.8%)	30.5%	29.9%	28.0%	16.3%	28.0%	19.5%	17.4%	5.7%	28.0%	19.5%	17.4%	5.7%
<b>EBIT</b>																															
Residential Furnishings	154.9	230.6	174.3	150.7	90.3	159.7	137.5	56.4	42.3	50.0	25.6	37.3	48.6	61.8	3.0	(7.1)	24.1	39.1	34.2	49.1	44.9	38.3	27.4	42.1	41.2	33.5	20.7	42.1	41.2	33.5	20.7
Commercial Fixturing & Components	34.0	59.7	(104.4)	14.4	7.6	23.1	15.7	7.9	14.7	19.5	(146.5)	7.8	8.9	9.3	(11.6)	(3.3)	1.7	11.0	(1.8)	7.9	8.7	10.0	(3.5)	8.2	7.5	6.7	(6.7)	8.2	7.5	6.7	(6.7)
Industrial Materials	103.3	55.3	54.6	95.5	60.3	55.2	28.4	13.1	13.4	16.4	11.7	18.5	23.2	34.0	19.8	13.0	13.8	21.8	11.7	13.4	16.8	14.6	10.4	14.0	13.6	11.7	(10.9)	14.0	13.6	11.7	(10.9)
Specialized Products	34.2	46.9	70.2	44.7	17.3	66.2	77.0	15.2	19.0	18.3	17.7	15.0	15.8	11.8	2.1	(8.5)	1.7	8.9	15.2	8.4	18.8	19.2	19.8	18.1	21.4	20.6	16.9	18.1	21.4	20.6	16.9
Intersegment Eliminations	(5.5)	1.8	0.7	(11.1)	(12.0)	(1.2)	(6.8)	(0.7)	(1.8)	0.1	3.1	(4.7)	(2.6)	(1.0)	(2.8)	6.8	(19.5)	(1.8)	2.5	0.5	(1.9)	(1.2)	1.4	(2.7)	(1.1)	(1.8)	(1.2)	(2.7)	(1.1)	(1.8)	(1.2)
LIFO	23.9	(7.4)	1.1	(61.9)	66.8	(15.0)	(14.0)	0.8	0.8	2.2	(2.7)	(3.6)	(11.5)	(19.7)	(27.1)	17.0	19.0	16.0	14.8	(2.1)	(2.2)	(5.3)	(5.4)	(5.5)	(3.5)	0.9	(5.9)	(5.5)	(3.5)	0.9	(5.9)
<b>Sum</b>	<b>344.8</b>	<b>386.9</b>	<b>196.5</b>	<b>232.3</b>	<b>230.3</b>	<b>288.0</b>	<b>237.8</b>	<b>92.7</b>	<b>88.4</b>	<b>106.5</b>	<b>(91.1)</b>	<b>70.3</b>	<b>82.4</b>	<b>96.2</b>	<b>(16.6)</b>	<b>17.9</b>	<b>40.8</b>	<b>95.0</b>	<b>76.6</b>	<b>77.2</b>	<b>85.1</b>	<b>75.6</b>	<b>50.1</b>	<b>74.2</b>	<b>79.1</b>	<b>71.6</b>	<b>12.9</b>	<b>74.2</b>	<b>79.1</b>	<b>71.6</b>	<b>12.9</b>
<b>EBIT Margin</b>																															
Residential Furnishings	6.9%	9.8%	7.7%	7.1%	5.3%	9.1%	7.5%	9.6%	7.5%	8.8%	4.8%	7.1%	8.7%	10.7%	0.7%	(1.7%)	5.7%	8.8%	8.2%	11.3%	9.8%	8.6%	6.7%	9.2%	8.8%	7.1%	4.7%	9.2%	8.8%	7.1%	4.7%
Commercial Fixturing & Components	3.8%	6.9%	(12.5%)	2.0%	1.5%	4.3%	3.1%	4.1%	6.8%	8.1%	(78.9%)	4.1%	4.8%	4.7%	(8.5%)	(2.9%)	1.3%	7.7%	(1.8%)	5.6%	6.1%	6.7%	(3.4%)	6.4%	5.4%	4.7%	(6.9%)	6.4%	5.4%	4.7%	(6.9%)
Industrial Materials	11.7%	7.1%	7.0%	9.9%	9.3%	7.6%	3.3%	6.9%	6.8%	8.2%	6.2%	8.7%	9.4%	11.6%	9.3%	7.9%	9.0%	12.7%	7.4%	7.6%	8.6%	8.0%	6.1%	6.7%	5.9%	5.4%	(5.4%)	6.7%	5.9%	5.4%	(5.4%)
Specialized Products	5.6%	7.6%	9.8%	6.6%	3.5%	10.5%	10.5%	9.3%	10.7%	10.6%	8.8%	8.9%	8.8%	6.9%	1.3%	(8.1%)	1.4%	7.1%	10.0%	6.2%	12.1%	12.0%	11.2%	10.4%	11.5%	11.0%	9.0%	10.4%	11.5%	11.0%	9.0%
<b>Overall</b>	<b>8.2%</b>	<b>9.1%</b>	<b>4.6%</b>	<b>5.7%</b>	<b>7.5%</b>	<b>8.6%</b>	<b>6.5%</b>	<b>8.8%</b>	<b>8.3%</b>	<b>9.8%</b>	<b>(8.8%)</b>	<b>7.0%</b>	<b>7.8%</b>	<b>8.5%</b>	<b>(1.9%)</b>	<b>2.5%</b>	<b>5.4%</b>	<b>11.7%</b>	<b>10.0%</b>	<b>9.5%</b>	<b>9.7%</b>	<b>8.7%</b>	<b>6.2%</b>	<b>8.3%</b>	<b>8.4%</b>	<b>7.6%</b>	<b>1.5%</b>	<b>8.3%</b>	<b>8.4%</b>	<b>7.6%</b>	<b>1.5%</b>

Segments = EBIT / Total Sales

Overall = EBIT / Trade Sales

**Historical Segment Financial Data**  
**Continuing Operations**

	2012					2013					2014				
	1Q12	2Q12	3Q12	4Q12	FY12	1Q13	2Q13	3Q13	4Q13	FY13	1Q14	2Q14	3Q14	4Q14	FY14
<b>Net Trade Sales<sup>1</sup></b>															
Residential Products	339.4	328.7	341.5	314.8	1,324.4	332.9	343.5	358.7	338.0	1,373.1	341.6	381.6	446.2	404.8	1,574.2
Industrial Products	150.7	150.7	139.8	117.7	558.9	143.2	138.9	129.7	117.8	529.6	125.1	135.6	124.2	107.1	492.0
Furniture Products	225.2	216.7	211.6	210.0	863.5	214.6	212.8	214.4	214.4	856.2	215.2	221.4	225.3	241.4	903.3
Specialized Products	160.2	171.2	170.0	166.3	667.7	170.1	184.4	174.8	189.0	718.3	193.6	217.5	201.7	200.0	812.8
<b>Sum</b>	<b>875.5</b>	<b>867.3</b>	<b>862.9</b>	<b>808.8</b>	<b>3,414.5</b>	<b>860.8</b>	<b>879.6</b>	<b>877.6</b>	<b>859.2</b>	<b>3,477.2</b>	<b>875.5</b>	<b>956.1</b>	<b>997.4</b>	<b>953.3</b>	<b>3,782.3</b>
<b>Sales Growth (Net Trade Sales)</b>															
Organic	7.1%	(0.6%)	(0.4%)	(1.4%)	1.1%	(2.3%)	0.8%	0.2%	3.9%	0.6%	(0.1%)	6.9%	8.6%	6.2%	5.4%
Acquisition	2.0%	2.4%	2.3%	2.3%	2.3%	0.6%	0.6%	1.5%	2.3%	1.2%	1.8%	1.8%	5.1%	4.8%	3.4%
Divestiture	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
<b>Sum</b>	<b>9.1%</b>	<b>1.8%</b>	<b>1.9%</b>	<b>0.9%</b>	<b>3.4%</b>	<b>(1.7%)</b>	<b>1.4%</b>	<b>1.7%</b>	<b>6.2%</b>	<b>1.8%</b>	<b>1.7%</b>	<b>8.7%</b>	<b>13.7%</b>	<b>11.0%</b>	<b>8.8%</b>
<b>Net Total Sales<sup>1</sup></b>															
Residential Products	344.6	333.8	345.8	319.4	1,343.6	338.0	349.2	363.1	343.9	1,394.2	346.9	387.2	452.3	409.0	1,595.4
Industrial Products	223.6	218.8	200.8	174.6	817.8	209.4	204.0	195.3	181.1	789.8	196.3	207.5	212.8	196.7	813.3
Furniture Products	230.0	221.8	217.0	214.7	883.5	219.5	217.2	219.2	219.2	875.1	221.6	234.0	239.6	257.4	952.6
Specialized Products	161.1	172.0	170.7	166.9	670.7	170.8	185.1	175.6	189.5	721.0	194.2	218.3	203.6	200.9	817.0
<b>Sum</b>	<b>959.3</b>	<b>946.4</b>	<b>934.3</b>	<b>875.6</b>	<b>3,715.6</b>	<b>937.7</b>	<b>955.5</b>	<b>953.2</b>	<b>933.7</b>	<b>3,780.1</b>	<b>959.0</b>	<b>1,047.0</b>	<b>1,108.3</b>	<b>1,064.0</b>	<b>4,178.3</b>
<b>Organic Growth (Net Total Sales)</b>															
Residential Products	5.1%	(3.3%)	(0.3%)	1.4%	0.7%	(2.1%)	4.4%	4.8%	7.2%	3.5%	2.4%	10.2%	13.7%	7.9%	8.7%
Industrial Products	6.2%	(5.1%)	(8.3%)	(14.1%)	(5.3%)	(8.5%)	(8.6%)	(5.2%)	1.8%	(5.5%)	(6.2%)	1.7%	8.9%	8.6%	3.0%
Furniture Products	9.4%	3.6%	2.4%	3.2%	4.6%	(4.5%)	(2.1%)	1.0%	2.1%	1.0%	0.9%	7.8%	9.3%	16.0%	8.5%
Specialized Products	9.1%	9.0%	6.0%	4.0%	7.0%	6.0%	7.2%	(1.6%)	5.1%	4.1%	5.0%	10.8%	13.6%	6.0%	8.8%
<b>EBIT<sup>1,2</sup></b>															
Residential Products	24.5	27.7	26.2	23.3	101.7	19.7	26.4	29.0	26.5	101.6	33.9	36.9	11.2	6.4	88.4
Industrial Products	11.7	15.3	21.9	18.8	67.7	19.4	18.3	17.9	(2.0)	53.6	7.4	9.1	14.7	12.8	44.0
Furniture Products	21.8	20.3	17.7	18.9	78.7	19.3	17.8	21.1	19.7	77.9	19.6	22.4	21.2	18.8	82.0
Specialized Products	14.6	23.1	21.7	17.5	76.9	22.3	28.5	21.0	(40.5)	31.3	26.6	34.1	29.1	29.7	119.5
Intersegment Eliminations & other	(0.8)	(0.5)	0.1	0.6	(0.6)	(2.2)	0.5	10.4	1.5	10.2	(1.7)	(0.3)	(0.8)	0.4	(2.4)
<b>Sum</b>	<b>71.8</b>	<b>85.9</b>	<b>87.6</b>	<b>79.1</b>	<b>324.4</b>	<b>78.5</b>	<b>91.5</b>	<b>99.4</b>	<b>5.2</b>	<b>274.6</b>	<b>85.8</b>	<b>102.2</b>	<b>75.4</b>	<b>68.1</b>	<b>331.5</b>
<b>EBIT Margin<sup>1</sup></b>															
Residential Products	7.1%	8.3%	7.6%	7.3%	7.6%	5.8%	7.6%	8.0%	7.7%	7.3%	9.8%	9.5%	2.5%	1.6%	5.5%
Industrial Products	5.2%	7.0%	10.9%	10.8%	8.3%	9.3%	9.0%	9.2%	(1.1%)	6.8%	3.8%	4.4%	6.9%	6.5%	5.4%
Furniture Products	9.5%	9.2%	8.2%	8.8%	8.9%	8.8%	8.2%	9.6%	9.0%	8.9%	8.8%	9.6%	8.8%	7.3%	8.6%
Specialized Products	9.1%	13.4%	12.7%	10.5%	11.5%	13.1%	15.4%	12.0%	(21.4%)	4.3%	13.7%	15.6%	14.3%	14.8%	14.6%
<b>Overall</b>	<b>8.2%</b>	<b>9.9%</b>	<b>10.2%</b>	<b>9.8%</b>	<b>9.5%</b>	<b>9.1%</b>	<b>10.4%</b>	<b>11.3%</b>	<b>0.6%</b>	<b>7.9%</b>	<b>9.8%</b>	<b>10.7%</b>	<b>7.6%</b>	<b>7.1%</b>	<b>8.8%</b>
Segments = EBIT / Total Sales															
Overall = EBIT / Trade Sales															
<b>EBITDA<sup>1,2</sup></b>															
Residential Products															131.1
Industrial Products															57.9
Furniture Products															98.8
Specialized Products															148.0
Intersegment Elims & Unallocated D&A															13.6
<b>Sum</b>															<b>449.4</b>
<b>EBITDA Margin<sup>1</sup></b>															
Residential Products															8.2%
Industrial Products															7.1%
Furniture Products															10.4%
Specialized Products															18.1%
<b>Overall</b>															<b>11.9%</b>
Segments = EBITDA / Total Sales															
Overall = EBITDA / Trade Sales															

<sup>1</sup> Excludes discontinued operations.

<sup>2</sup> LIFO impact is now recognized within the segment to which it relates.

**Historical Segment Financial Data**  
**Continuing Operations**  
(adjusted for unusual items) <sup>3</sup>

	2012					2013					2014				
	1Q12	2Q12	3Q12	4Q12	FY12	1Q13	2Q13	3Q13	4Q13	FY13	1Q14	2Q14	3Q14	4Q14	FY14
<b>Net Trade Sales <sup>1</sup></b>															
Residential Products	339.4	328.7	341.5	314.8	1,324.4	332.9	343.5	358.7	338.0	1,373.1	341.6	381.6	446.2	404.8	1,574.2
Industrial Products	150.7	150.7	139.8	117.7	558.9	143.2	138.9	129.7	117.8	529.6	125.1	135.6	124.2	107.1	492.0
Furniture Products	225.2	216.7	211.6	210.0	863.5	214.6	212.8	214.4	214.4	856.2	215.2	221.4	225.3	241.4	903.3
Specialized Products	160.2	171.2	170.0	166.3	667.7	170.1	184.4	174.8	189.0	718.3	193.6	217.5	201.7	200.0	812.8
<b>Sum</b>	<b>875.5</b>	<b>867.3</b>	<b>862.9</b>	<b>808.8</b>	<b>3,414.5</b>	<b>860.8</b>	<b>879.6</b>	<b>877.6</b>	<b>859.2</b>	<b>3,477.2</b>	<b>875.5</b>	<b>956.1</b>	<b>997.4</b>	<b>953.3</b>	<b>3,782.3</b>
<b>Sales Growth (Net Trade Sales)</b>															
Organic	7.1%	(0.6%)	(0.4%)	(1.4%)	1.1%	(2.3%)	0.8%	0.2%	3.9%	0.6%	(0.1%)	6.9%	8.6%	6.2%	5.4%
Acquisition	2.0%	2.4%	2.3%	2.3%	2.3%	0.6%	0.6%	1.5%	2.3%	1.2%	1.8%	1.8%	5.1%	4.8%	3.4%
Divestiture	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
<b>Sum</b>	<b>9.1%</b>	<b>1.8%</b>	<b>1.9%</b>	<b>0.9%</b>	<b>3.4%</b>	<b>(1.7%)</b>	<b>1.4%</b>	<b>1.7%</b>	<b>6.2%</b>	<b>1.8%</b>	<b>1.7%</b>	<b>8.7%</b>	<b>13.7%</b>	<b>11.0%</b>	<b>8.8%</b>
<b>Net Total Sales <sup>1</sup></b>															
Residential Products	344.6	333.8	345.8	319.4	1,343.6	338.0	349.2	363.1	343.9	1,394.2	346.9	387.2	452.3	409.0	1,595.4
Industrial Products	223.6	218.8	200.8	174.6	817.8	209.4	204.0	195.3	181.1	789.8	196.3	207.5	212.8	196.7	813.3
Furniture Products	230.0	221.8	217.0	214.7	883.5	219.5	217.2	219.2	219.2	875.1	221.6	234.0	239.6	257.4	952.6
Specialized Products	161.1	172.0	170.7	166.9	670.7	170.8	185.1	175.6	189.5	721.0	194.2	218.3	203.6	200.9	817.0
<b>Sum</b>	<b>959.3</b>	<b>946.4</b>	<b>934.3</b>	<b>875.6</b>	<b>3,715.6</b>	<b>937.7</b>	<b>955.5</b>	<b>953.2</b>	<b>933.7</b>	<b>3,780.1</b>	<b>959.0</b>	<b>1,047.0</b>	<b>1,108.3</b>	<b>1,064.0</b>	<b>4,178.3</b>
<b>Organic Growth (Net Total Sales)</b>															
Residential Products	5.1%	(3.3%)	(0.3%)	1.4%	0.7%	(2.1%)	4.4%	4.8%	7.2%	3.5%	2.4%	10.2%	13.7%	7.9%	8.7%
Industrial Products	6.2%	(5.1%)	(8.3%)	(14.1%)	(5.3%)	(8.5%)	(8.6%)	(5.2%)	1.8%	(5.5%)	(6.2%)	1.7%	8.9%	8.6%	3.0%
Furniture Products	9.4%	3.6%	2.4%	3.2%	4.6%	(4.5%)	(2.1%)	1.0%	2.1%	1.0%	0.9%	7.8%	9.3%	16.0%	8.5%
Specialized Products	9.1%	9.0%	6.0%	4.0%	7.0%	6.0%	7.2%	(1.6%)	5.1%	4.1%	5.0%	10.8%	13.6%	6.0%	8.8%
<b>EBIT <sup>1,2</sup></b>															
Residential Products	24.5	27.7	26.2	23.3	101.7	19.7	26.4	29.0	26.5	101.6	33.9	36.9	42.6	28.4	141.8
Industrial Products	11.7	15.3	21.9	18.8	67.7	19.4	18.3	17.9	(2.0)	53.6	7.4	9.1	14.7	12.8	44.0
Furniture Products	21.8	20.3	17.7	18.9	78.7	19.3	17.8	21.1	19.7	77.9	19.6	22.4	21.2	18.8	82.0
Specialized Products	14.6	23.1	21.7	17.5	76.9	22.3	28.5	21.0	26.3	98.1	26.6	34.1	29.1	29.7	119.5
Intersegment Eliminations & other	(0.8)	(0.5)	0.1	0.6	(0.6)	(2.2)	0.5	1.7	1.5	1.5	(1.7)	(0.3)	(0.8)	0.4	(2.4)
<b>Sum</b>	<b>71.8</b>	<b>85.9</b>	<b>87.6</b>	<b>79.1</b>	<b>324.4</b>	<b>78.5</b>	<b>91.5</b>	<b>90.7</b>	<b>72.0</b>	<b>332.7</b>	<b>85.8</b>	<b>102.2</b>	<b>106.8</b>	<b>90.1</b>	<b>384.9</b>
<b>EBIT Margin <sup>1</sup></b>															
Residential Products	7.1%	8.3%	7.6%	7.3%	7.6%	5.8%	7.6%	8.0%	7.7%	7.3%	9.8%	9.5%	9.4%	6.9%	8.9%
Industrial Products	5.2%	7.0%	10.9%	10.8%	8.3%	9.3%	9.0%	9.2%	(1.1%)	6.8%	3.8%	4.4%	6.9%	6.5%	5.4%
Furniture Products	9.5%	9.2%	8.2%	8.8%	8.9%	8.8%	8.2%	9.6%	9.0%	8.9%	8.8%	9.6%	8.8%	7.3%	8.6%
Specialized Products	9.1%	13.4%	12.7%	10.5%	11.5%	13.1%	15.4%	12.0%	13.9%	13.6%	13.7%	15.6%	14.3%	14.8%	14.6%
<b>Overall</b>	<b>8.2%</b>	<b>9.9%</b>	<b>10.2%</b>	<b>9.8%</b>	<b>9.5%</b>	<b>9.1%</b>	<b>10.4%</b>	<b>10.3%</b>	<b>8.4%</b>	<b>9.6%</b>	<b>9.8%</b>	<b>10.7%</b>	<b>10.7%</b>	<b>9.5%</b>	<b>10.2%</b>
Segments = EBIT / Total Sales															
Overall = EBIT / Trade Sales															
<b>EBITDA <sup>1,2</sup></b>															
Residential Products															184.5
Industrial Products															57.9
Furniture Products															98.8
Specialized Products															148.0
Intersegment Elims & Unallocated D&A															13.6
<b>Sum</b>															<b>502.8</b>
<b>EBITDA Margin <sup>1</sup></b>															
Residential Products															11.6%
Industrial Products															7.1%
Furniture Products															10.4%
Specialized Products															18.1%
<b>Overall</b>															<b>13.3%</b>
Segments = EBITDA / Total Sales															
Overall = EBITDA / Trade Sales															

<sup>1</sup> Excludes discontinued operations

<sup>2</sup> LIFO impact recognized within the segment to which it relates.

**Segment Financial Data  
Continuing Operations**

	2015					2016					2017					2018					2019					
	1Q15	2Q15	3Q15	4Q15	FY15	1Q16	2Q16	3Q16	4Q16	FY16	1Q17	2Q17	3Q17	4Q17	FY17	1Q18	2Q18	3Q18	4Q18	FY18	1Q19	2Q19	3Q19	4Q19	FY19	
<b>Net Trade Sales<sup>1</sup></b>																										
Bedding Products	445.2	429.9	449.7	399.2	1,724.0	393.6	384.6	389.4	353.3	1,520.9	391.1	388.9	420.9	404.0	1,604.9	427.7	453.3	479.7	434.6	1,795.3	554.3	568.4	601.4	530.2	2,254.3	
Specialized Products	204.3	214.9	210.0	211.6	840.8	219.8	235.4	219.7	224.9	899.8	234.4	238.4	227.8	234.9	935.5	267.4	275.9	253.5	259.5	1,056.3	262.9	267.0	267.2	269.7	1,066.8	
Furniture, Flooring & Textile Product:	316.7	352.5	349.4	333.8	1,352.4	325.0	338.9	339.8	325.5	1,329.2	334.8	362.0	361.0	345.6	1,403.4	333.7	373.3	358.3	352.6	1,417.9	337.9	377.8	370.7	345.0	1,431.4	
<b>Sum</b>	<b>966.2</b>	<b>997.3</b>	<b>1,009.1</b>	<b>944.6</b>	<b>3,917.2</b>	<b>938.4</b>	<b>958.9</b>	<b>948.9</b>	<b>903.7</b>	<b>3,749.9</b>	<b>960.3</b>	<b>989.3</b>	<b>1,009.7</b>	<b>984.5</b>	<b>3,943.8</b>	<b>1,028.8</b>	<b>1,102.5</b>	<b>1,091.5</b>	<b>1,046.7</b>	<b>4,269.5</b>	<b>1,155.1</b>	<b>1,213.2</b>	<b>1,239.3</b>	<b>1,144.9</b>	<b>4,752.5</b>	
<b>Sales Growth (Net Trade Sales)</b>																										
Organic	5.6%	(0.7%)	(0.7%)	(2.4%)	0.3%	(1.3%)	(1.1%)	(2.3%)	(1.1%)	(1.4%)	3.9%	3.7%	6.2%	9.0%	5.6%	5.7%	10.0%	5.8%	3.4%	6.2%	(0.6%)	(5.6%)	(2.2%)	(4.1%)	(3.1%)	
Acquisition	4.8%	5.0%	1.9%	1.6%	3.3%	1.2%	0.4%	0.5%	0.7%	0.7%	1.1%	1.7%	1.9%	1.9%	1.7%	2.4%	2.8%	2.7%	2.9%	2.7%	12.9%	15.6%	15.7%	13.4%	14.4%	
Divestiture	0.0%	0.0%	0.0%	(0.1%)	0.0%	(2.8%)	(3.2%)	(4.2%)	(3.9%)	(3.6%)	(2.7%)	(2.2%)	(1.7%)	(2.0%)	(2.1%)	(0.9%)	(1.4%)	(0.4%)	0.0%	(0.6%)	0.0%	0.0%	0.0%	0.0%	0.0%	
<b>Sum</b>	<b>10.4%</b>	<b>4.3%</b>	<b>1.2%</b>	<b>(0.9%)</b>	<b>3.6%</b>	<b>(2.9%)</b>	<b>(3.9%)</b>	<b>(6.0%)</b>	<b>(4.3%)</b>	<b>(4.3%)</b>	<b>2.3%</b>	<b>3.2%</b>	<b>6.4%</b>	<b>8.9%</b>	<b>5.2%</b>	<b>7.1%</b>	<b>11.4%</b>	<b>8.1%</b>	<b>6.3%</b>	<b>8.3%</b>	<b>12.3%</b>	<b>10.0%</b>	<b>13.5%</b>	<b>9.3%</b>	<b>11.3%</b>	
<b>Net Total Sales<sup>1</sup></b>																										
Bedding Products	460.2	443.4	463.6	412.8	1,780.0	405.6	394.8	399.7	363.8	1,563.9	403.1	399.9	431.6	415.8	1,650.4	439.2	465.2	490.2	447.3	1,841.9	564.5	578.6	612.2	540.3	2,295.6	
Specialized Products	205.3	216.3	212.2	213.4	847.2	221.5	237.2	221.2	226.4	906.3	236.3	240.1	229.7	236.5	942.6	268.1	276.5	254.2	260.2	1,059.0	263.8	267.7	268.1	270.4	1,070.0	
Furniture, Flooring & Textile Product:	324.7	359.7	355.7	339.0	1,379.1	331.0	344.1	344.4	331.5	1,351.0	339.9	367.5	366.4	349.3	1,423.1	337.7	378.2	363.4	356.7	1,436.0	342.2	381.8	374.3	349.1	1,447.4	
<b>Sum</b>	<b>990.2</b>	<b>1,019.4</b>	<b>1,031.5</b>	<b>965.2</b>	<b>4,006.3</b>	<b>958.1</b>	<b>976.1</b>	<b>965.3</b>	<b>921.7</b>	<b>3,821.2</b>	<b>979.3</b>	<b>1,007.5</b>	<b>1,027.7</b>	<b>1,001.6</b>	<b>4,016.1</b>	<b>1,045.0</b>	<b>1,119.9</b>	<b>1,107.8</b>	<b>1,064.2</b>	<b>4,336.9</b>	<b>1,170.5</b>	<b>1,228.1</b>	<b>1,254.6</b>	<b>1,159.8</b>	<b>4,813.0</b>	
<b>Organic Growth (Net Total Sales for 2015-2017, Net Trade Sales for 2018-2019)</b>																										
Bedding Products	6.8%	0.1%	(3.2%)	(2.9%)	0.0%	(6.8%)	(5.0%)	(6.9%)	(4.8%)	(5.9%)	3.5%	4.5%	9.4%	15.3%	8.1%	9.3%	16.5%	14.0%	7.6%	11.9%	4.0%	(8.2%)	(6.6%)	(10.2%)	(5.9%)	
Specialized Products	5.7%	(0.9%)	4.2%	6.8%	3.8%	8.6%	9.9%	7.0%	8.0%	8.4%	9.3%	4.7%	8.6%	10.8%	8.3%	11.7%	11.8%	3.3%	0.2%	6.7%	(4.7%)	(3.2%)	5.4%	3.9%	0.2%	
Furniture, Flooring & Textile Product:	5.3%	(1.0%)	(0.4%)	(7.0%)	(1.0%)	(1.2%)	(4.3%)	(3.5%)	(3.0%)	(3.1%)	0.3%	2.1%	1.3%	0.2%	1.0%	(2.7%)	1.8%	(2.2%)	0.6%	(0.6%)	(3.2%)	(4.0%)	1.0%	(2.4%)	(2.2%)	
<b>EBIT<sup>1,2</sup></b>																										
Bedding Products	43.0	40.9	50.9	30.0	164.8	50.7	59.8	50.6	53.4	214.5	46.5	44.7	48.4	36.2	175.8	45.1	49.1	59.5	17.7	171.4	44.6	55.1	67.2	48.0	214.9	
Specialized Products	37.3	36.2	36.2	38.4	148.1	43.5	56.2	40.8	43.2	183.7	43.0	43.9	34.6	74.4	195.9	46.3	52.2	43.6	47.4	189.5	35.6	41.5	44.1	48.7	169.9	
Furniture, Flooring & Textile Product:	26.8	36.0	40.3	32.6	135.7	32.7	36.7	34.3	31.8	137.5	26.0	35.4	33.1	31.2	125.7	22.0	32.5	26.6	18.8	99.9	19.1	30.5	27.2	25.5	102.3	
Intersegment Eliminations & othe	(0.4)	(0.1)	0.1	(12.1)	(12.5)	(0.1)	0.3	(0.2)	-	(0.0)	0.2	-	-	(15.3)	(15.1)	(0.1)	(0.2)	(0.1)	(0.1)	(0.5)	-	(0.6)	(0.3)	0.6	(0.3)	
<b>Sum</b>	<b>106.7</b>	<b>113.0</b>	<b>127.5</b>	<b>88.9</b>	<b>436.1</b>	<b>126.8</b>	<b>155.0</b>	<b>125.5</b>	<b>128.4</b>	<b>535.7</b>	<b>115.7</b>	<b>124.0</b>	<b>116.1</b>	<b>126.5</b>	<b>482.3</b>	<b>113.3</b>	<b>133.6</b>	<b>129.6</b>	<b>83.8</b>	<b>460.3</b>	<b>99.3</b>	<b>126.5</b>	<b>138.2</b>	<b>122.8</b>	<b>486.8</b>	
<b>EBIT Margin<sup>1,2,3</sup></b>																										
Bedding Products	9.7%	9.5%	11.3%	7.5%	9.6%	12.9%	15.5%	13.0%	15.1%	14.1%	11.9%	11.5%	11.5%	9.0%	11.0%	10.5%	10.8%	12.4%	4.1%	9.5%	8.0%	9.7%	11.2%	9.1%	9.5%	
Specialized Products	18.3%	16.8%	17.2%	18.1%	17.6%	19.8%	23.9%	18.6%	19.2%	20.4%	18.3%	18.4%	15.2%	31.7%	20.9%	17.3%	18.9%	17.2%	18.3%	17.9%	13.5%	15.5%	16.5%	18.1%	15.9%	
Furniture, Flooring & Textile Product:	8.5%	10.2%	11.5%	9.8%	10.0%	10.1%	11.4%	10.1%	9.8%	10.3%	7.8%	9.8%	9.2%	9.0%	9.0%	6.8%	8.7%	7.4%	5.3%	7.0%	5.7%	8.1%	7.3%	7.4%	7.1%	
<b>Overall</b>	<b>11.0%</b>	<b>11.3%</b>	<b>12.8%</b>	<b>9.4%</b>	<b>11.1%</b>	<b>13.5%</b>	<b>16.2%</b>	<b>13.2%</b>	<b>14.2%</b>	<b>14.3%</b>	<b>12.0%</b>	<b>12.5%</b>	<b>11.5%</b>	<b>12.8%</b>	<b>12.2%</b>	<b>11.0%</b>	<b>12.1%</b>	<b>11.9%</b>	<b>8.0%</b>	<b>10.8%</b>	<b>8.6%</b>	<b>10.4%</b>	<b>11.2%</b>	<b>10.7%</b>	<b>10.2%</b>	
<b>EBITDA<sup>1,2</sup></b>																										
Bedding Products					211.4					260.2					222.7	56.7	61.0	71.2	29.8	218.7	69.4	83.3	94.7	74.8	322.2	
Specialized Products					176.3					213.4					227.1	55.4	62.0	53.4	57.7	228.5	45.8	51.9	54.5	59.5	211.7	
Furniture, Flooring & Textile Product:					159.6					161.0					151.0	28.7	39.1	33.2	25.9	126.9	25.7	37.2	33.6	31.5	128.0	
Intersegment Elims & Unallocated D&I					2.0					16.5					7.4	5.9	5.3	5.8	5.5	22.3	4.7	4.1	3.8	4.2	16.8	
<b>Sum</b>					<b>549.3</b>					<b>651.1</b>					<b>608.2</b>	<b>146.7</b>	<b>167.4</b>	<b>163.4</b>	<b>118.9</b>	<b>596.4</b>	<b>145.6</b>	<b>176.5</b>	<b>186.6</b>	<b>170.0</b>	<b>678.7</b>	
<b>EBITDA Margin<sup>1,2,3</sup></b>																										
Bedding Products					12.3%					17.1%					13.9%	13.3%	13.5%	14.8%	6.9%	12.2%	12.5%	14.7%	15.7%	14.1%	14.3%	
Specialized Products					21.0%					23.7%					24.3%	20.7%	22.5%	21.1%	22.2%	21.6%	17.4%	19.4%	20.4%	22.1%	19.8%	
Furniture, Flooring & Textile Product:					11.8%					12.1%					10.8%	8.6%	10.5%	9.3%	7.3%	8.9%	7.6%	9.8%	9.1%	9.1%	8.9%	
<b>Overall</b>					<b>14.0%</b>					<b>17.4%</b>					<b>15.4%</b>	<b>14.3%</b>	<b>15.2%</b>	<b>15.0%</b>	<b>11.4%</b>	<b>14.0%</b>	<b>12.6%</b>	<b>14.5%</b>	<b>15.1%</b>	<b>14.8%</b>	<b>14.3%</b>	

<sup>1</sup> Sales, EBIT, EBITDA, and margin reflects new segment structure and excludes discontinued operations.

<sup>2</sup> Effective 1Q20, segment EBIT and EBITDA margins will be calculated on Net Trade Sales; historical segment EBIT and EBITDA margins have been revised to reflect the calculation change.

<sup>3</sup> Effective 1Q21, the accounting methodology for valuing domestic steel-related inventory changed from LIFO to FIFO. 2015 - 2020 financial data has been adjusted to apply the effects of the change.



**Segment Financial Data  
Continuing Operations  
(adjusted for unusual items)<sup>1</sup>**

	2015					2016					2017					2018					2019					
	1Q15	2Q15	3Q15	4Q15	FY15	1Q16	2Q16	3Q16	4Q16	FY16	1Q17	2Q17	3Q17	4Q17	FY17	1Q18	2Q18	3Q18	4Q18	FY18	1Q19	2Q19	3Q19	4Q19	FY19	
<b>Net Trade Sales<sup>1</sup></b>																										
Bedding Products	445.2	429.9	449.7	399.2	1,724.0	393.6	384.6	389.4	353.3	1,520.9	391.1	388.9	420.9	404.0	1,604.9	427.7	453.3	479.7	434.6	1,795.3	554.3	568.4	601.4	530.2	2,254.3	
Specialized Products	204.3	214.9	210.0	211.6	840.8	219.8	235.4	219.7	224.9	899.8	234.4	238.4	227.8	234.9	935.5	267.4	275.9	253.5	259.5	1,056.3	262.9	267.0	267.2	269.7	1,066.8	
Furniture, Flooring & Textile Products	316.7	352.5	349.4	333.8	1,352.4	325.0	338.9	339.8	325.5	1,329.2	334.8	362.0	361.0	345.6	1,403.4	333.7	373.3	358.3	352.6	1,417.9	337.9	377.8	370.7	345.0	1,431.4	
<b>Sum</b>	<b>966.2</b>	<b>997.3</b>	<b>1,009.1</b>	<b>944.6</b>	<b>3,917.2</b>	<b>938.4</b>	<b>958.9</b>	<b>948.9</b>	<b>903.7</b>	<b>3,749.9</b>	<b>960.3</b>	<b>989.3</b>	<b>1,009.7</b>	<b>984.5</b>	<b>3,943.8</b>	<b>1,028.8</b>	<b>1,102.5</b>	<b>1,091.5</b>	<b>1,046.7</b>	<b>4,269.5</b>	<b>1,155.1</b>	<b>1,213.2</b>	<b>1,239.3</b>	<b>1,144.9</b>	<b>4,752.5</b>	
<b>Sales Growth (Net Trade Sales)</b>																										
Organic	5.6%	(0.7%)	(0.7%)	(2.4%)	0.3%	(1.3%)	(1.1%)	(2.3%)	(1.1%)	(1.4%)	3.9%	3.7%	6.2%	9.0%	5.6%	5.7%	10.0%	5.8%	3.4%	6.2%	(0.6%)	(5.6%)	(2.2%)	(4.1%)	(3.1%)	
Acquisition	4.8%	5.0%	1.9%	1.6%	3.3%	1.2%	0.4%	0.5%	0.7%	0.7%	1.1%	1.7%	1.9%	1.9%	1.7%	2.4%	2.8%	2.7%	2.9%	2.7%	12.9%	15.6%	15.7%	13.4%	14.4%	
Divestiture	0.0%	0.0%	0.0%	(0.1%)	0.0%	(2.8%)	(3.2%)	(4.2%)	(3.9%)	(3.6%)	(2.7%)	(2.2%)	(1.7%)	(2.0%)	(2.1%)	(0.9%)	(1.4%)	(0.4%)	0.0%	(0.6%)	0.0%	0.0%	0.0%	0.0%	0.0%	
<b>Sum</b>	<b>10.4%</b>	<b>4.3%</b>	<b>1.2%</b>	<b>(0.9%)</b>	<b>3.6%</b>	<b>(2.9%)</b>	<b>(3.9%)</b>	<b>(6.0%)</b>	<b>(4.3%)</b>	<b>(4.3%)</b>	<b>2.3%</b>	<b>3.2%</b>	<b>6.4%</b>	<b>8.9%</b>	<b>5.2%</b>	<b>7.1%</b>	<b>11.4%</b>	<b>8.1%</b>	<b>6.3%</b>	<b>8.3%</b>	<b>12.3%</b>	<b>10.0%</b>	<b>13.5%</b>	<b>9.3%</b>	<b>11.3%</b>	
<b>Net Total Sales<sup>1</sup></b>																										
Bedding Products	460.2	443.4	463.6	412.8	1,780.0	405.6	394.8	399.7	363.8	1,563.9	403.1	399.9	431.6	415.8	1,650.4	439.2	465.2	490.2	447.3	1,841.9	564.5	578.6	612.2	540.3	2,295.6	
Specialized Products	205.3	216.3	212.2	213.4	847.2	221.5	237.2	221.2	226.4	906.3	236.3	240.1	229.7	236.5	942.6	268.1	276.5	254.2	260.2	1,059.0	263.8	267.7	268.1	270.4	1,070.0	
Furniture, Flooring & Textile Products	324.7	359.7	355.7	339.0	1,379.1	331.0	344.1	344.4	331.5	1,351.0	339.9	367.5	366.4	349.3	1,423.1	337.7	378.2	363.4	356.7	1,436.0	342.2	381.8	374.3	349.1	1,447.4	
<b>Sum</b>	<b>990.2</b>	<b>1,019.4</b>	<b>1,031.5</b>	<b>965.2</b>	<b>4,006.3</b>	<b>958.1</b>	<b>976.1</b>	<b>965.3</b>	<b>921.7</b>	<b>3,821.2</b>	<b>979.3</b>	<b>1,007.5</b>	<b>1,027.7</b>	<b>1,001.6</b>	<b>4,016.1</b>	<b>1,045.0</b>	<b>1,119.9</b>	<b>1,107.8</b>	<b>1,064.2</b>	<b>4,336.9</b>	<b>1,170.5</b>	<b>1,228.1</b>	<b>1,254.6</b>	<b>1,159.8</b>	<b>4,813.0</b>	
<b>Organic Growth (Net Total Sales for 2015-2017, Net Trade Sales for 2018- )</b>																										
Bedding Products	6.8%	0.1%	(3.2%)	(2.9%)	0.0%	(6.8%)	(5.0%)	(6.9%)	(4.8%)	(5.9%)	3.5%	4.5%	9.4%	15.3%	8.1%	9.3%	16.5%	14.0%	7.6%	11.9%	4.0%	(8.2%)	(8.6%)	(10.2%)	(5.9%)	
Specialized Products	5.7%	(0.9%)	4.2%	6.8%	3.8%	8.6%	9.9%	7.0%	8.0%	8.4%	9.3%	4.7%	8.6%	10.8%	8.3%	11.7%	11.8%	3.3%	0.2%	6.7%	(4.7%)	(3.2%)	5.4%	3.9%	0.2%	
Furniture, Flooring & Textile Products	5.3%	(1.0%)	(0.4%)	(7.0%)	(1.0%)	(1.2%)	(4.3%)	(3.5%)	(3.0%)	(3.1%)	0.3%	2.1%	1.3%	0.2%	1.0%	(2.7%)	1.8%	(2.2%)	0.6%	(0.6%)	(3.2%)	(4.0%)	1.0%	(2.4%)	(2.2%)	
<b>EBIT<sup>1,2,3</sup></b>																										
Bedding Products	48.5	40.9	50.9	30.0	170.3	50.7	59.8	50.6	37.5	198.6	46.5	44.7	53.0	36.2	180.4	45.1	49.1	59.5	50.2	203.9	51.0	53.5	68.2	48.4	221.1	
Specialized Products	37.3	36.2	36.2	38.4	148.1	43.5	47.7	40.8	43.2	175.2	43.0	43.9	37.7	51.0	175.6	46.3	52.2	43.6	47.4	189.5	35.6	41.5	44.1	48.7	169.9	
Furniture, Flooring & Textile Products	26.8	37.5	40.3	36.6	141.2	32.7	31.8	34.3	31.8	130.6	26.0	35.4	33.1	31.2	125.7	22.0	32.5	26.6	28.7	109.8	19.3	31.8	28.2	28.0	107.3	
Intersegment Eliminations & other	(0.4)	(0.1)	0.1	-	(0.4)	(0.1)	0.3	(0.2)	-	(0.0)	0.2	-	-	-	0.2	(0.1)	(0.2)	(0.1)	(0.1)	(0.5)	-	(0.6)	(0.3)	0.6	(0.3)	
<b>Sum</b>	<b>112.2</b>	<b>114.5</b>	<b>127.5</b>	<b>105.0</b>	<b>459.2</b>	<b>126.8</b>	<b>139.6</b>	<b>125.5</b>	<b>112.5</b>	<b>504.4</b>	<b>115.7</b>	<b>124.0</b>	<b>123.8</b>	<b>118.4</b>	<b>481.9</b>	<b>113.3</b>	<b>133.6</b>	<b>129.6</b>	<b>126.2</b>	<b>502.7</b>	<b>105.9</b>	<b>126.2</b>	<b>140.2</b>	<b>125.7</b>	<b>498.0</b>	
<b>EBIT Margin<sup>1,2,3</sup></b>																										
Bedding Products	10.9%	9.5%	11.3%	7.5%	9.9%	12.9%	15.5%	13.0%	10.6%	13.1%	11.9%	11.5%	12.6%	9.0%	11.2%	10.5%	10.8%	12.4%	11.6%	11.4%	9.2%	9.4%	11.3%	9.1%	9.8%	
Specialized Products	18.3%	16.8%	17.2%	18.1%	17.6%	19.8%	20.3%	18.6%	19.2%	19.5%	18.3%	18.4%	16.5%	21.7%	18.8%	17.3%	18.9%	17.2%	18.3%	17.9%	13.5%	15.5%	16.5%	18.1%	15.9%	
Furniture, Flooring & Textile Products	8.5%	10.6%	11.5%	11.0%	10.4%	10.1%	9.4%	10.1%	9.8%	9.8%	7.8%	9.8%	9.2%	9.0%	9.0%	6.6%	8.7%	7.4%	8.1%	7.7%	5.7%	8.4%	7.6%	8.1%	7.5%	
<b>Overall</b>	<b>11.6%</b>	<b>11.5%</b>	<b>12.6%</b>	<b>11.1%</b>	<b>11.7%</b>	<b>13.5%</b>	<b>14.6%</b>	<b>13.2%</b>	<b>12.4%</b>	<b>13.5%</b>	<b>12.0%</b>	<b>12.5%</b>	<b>12.3%</b>	<b>12.0%</b>	<b>12.2%</b>	<b>11.0%</b>	<b>12.1%</b>	<b>11.9%</b>	<b>12.1%</b>	<b>11.8%</b>	<b>9.2%</b>	<b>10.4%</b>	<b>11.3%</b>	<b>11.0%</b>	<b>10.5%</b>	
<b>EBITDA<sup>1,2,3</sup></b>																										
Bedding Products					216.9					244.3					227.3					251.2					328.4	
Specialized Products					176.3					204.9					206.8					228.5					211.7	
Furniture, Flooring & Textile Products					165.1					154.1					151.0					136.8					133.0	
Intersegment Elims & Unallocated D&A					14.1					16.5					22.7					22.3					16.8	
<b>Sum</b>					<b>572.4</b>					<b>619.8</b>					<b>607.8</b>					<b>638.8</b>					<b>689.9</b>	
<b>EBITDA Margin<sup>1,2,3</sup></b>																										
Bedding Products					12.6%					16.1%					14.2%					14.0%					14.6%	
Specialized Products					21.0%					22.8%					22.1%					21.6%					19.8%	
Furniture, Flooring & Textile Products					12.2%					11.6%					10.8%					9.6%					9.3%	
<b>Overall</b>					<b>14.6%</b>					<b>16.5%</b>					<b>15.4%</b>					<b>15.0%</b>					<b>14.5%</b>	

<sup>1</sup> Sales, EBIT, EBITDA, and margin reflects new segment structure and excludes discontinued operations.

<sup>2</sup> Effective 1Q20, segment EBIT and EBITDA margins will be calculated on Net Trade Sales; historical segment EBIT and EBITDA margins have been revised to reflect the calculation change.

<sup>3</sup> Effective 1Q21, the accounting methodology for valuing domestic steel-related inventory changed from LIFO to FIFO. 2015 - 2020 financial data has been adjusted to apply the effects of the change.



***This page is left  
intentionally  
blank.***