# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) April 28, 2016

# **LEGGETT & PLATT, INCORPORATED**

(Exact name of registrant as specified in its charter)

Missouri (State or other jurisdiction of incorporation) 001-07845 (Commission File Number) 44-0324630 (IRS Employer Identification No.)

No. 1 Leggett Road, Carthage, MO (Address of principal executive offices)

64836 (Zip Code)

Registrant's telephone number, including area code 417-358-8131

N/A

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Dere-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Dere-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02 Results of Operations and Financial Condition.

On April 28, 2016, Leggett & Platt, Incorporated issued a press release announcing its financial results for the first quarter ended March 31, 2016. The press release is attached as Exhibit 99.1 and is incorporated herein by reference.

This information is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section. This information shall not be incorporated by reference into any document filed under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

On April 29, 2016, the Company will hold an investor conference call to discuss its first quarter results, annual guidance and related matters.

The press release contains the Company's "Net Debt to Net Capital ratio," "(Long term debt + current maturities)/adjusted EBITDA (trailing twelve months) ratio," "Adjusted EPS—continuing operations (diluted)," "Adjusted EBIT," "Adjusted EBIT Margin" and "Adjusted EBITDA (trailing twelve months)."

Company management believes the presentation of Net Debt to Net Capital provides investors a useful way to evaluate the Company's debt leverage if the Company was to use its cash to pay down debt. The Company's cash has fluctuated, sometimes significantly, from period to period. Management uses this ratio as supplemental information to track leverage trends across time periods with variable levels of cash. Because we may not be able to use our cash to reduce our debt on a dollar-for-dollar basis, the Net Debt to Net Capital ratio may have material limitations.

Company management believes the presentation of (Long term debt + current maturities)/adjusted EBITDA (trailing twelve months) provides investors a useful way to assess the time it would take the Company to pay off all of its debt, ignoring various factors including interest and taxes. Management uses this ratio as supplemental information to assess its ability to pay off its incurred debt.

Company management believes the presentation of Adjusted EPS—continuing operations (diluted), Adjusted EBIT, Adjusted EBIT Margin and Adjusted EBITDA (trailing twelve months) is useful to investors in that it aids investors' understanding of underlying operational profitability. Management uses these non-GAAP measures as supplemental information to assess the Company's operational performance.

The above non-GAAP measures may not be comparable to similarly titled measures used by other companies and should not be considered a substitute for, or more meaningful than, their GAAP counterparts.

#### Item 7.01 Regulation FD Disclosure.

The information provided in Item 2.02, including Exhibit 99.1, is incorporated herein by reference.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit <u>No.</u>	Description
99.1	Press Release dated April 28, 2016

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

LEGGETT & PLATT, INCORPORATED

By:

Date: April 28, 2016

/s/ John G. Moore

John G. Moore Senior Vice President -Chief Legal & HR Officer and Secretary

Exhibit <u>No.</u>	Description
99.1	Press Release dated April 28, 2016



#### FOR IMMEDIATE RELEASE: APRIL 28, 2016

#### LEGGETT & PLATT REPORTS \$.63 EPS, A FIRST QUARTER RECORD

Carthage, MO, April 28, 2016 —

- P 1Q EPS was \$.63, a first quarter record and 26% improvement versus 1Q 2015
- 1Q sales were \$938 million, a 3% decrease versus 1Q 2015 due to commodity deflation and divestitures
- EBIT margin improved to 13.5%, a 190 basis point gain over 1Q last year
- Raising EPS guidance; anticipate record continuing ops EPS of \$2.40—2.60 on sales of \$3.9—4.1 billion

Diversified manufacturer Leggett & Platt reported earnings of \$.63 per share, a first quarter record. The EPS improvement (versus \$.50 in 2015) reflects higher unit volume, a tax-related benefit (\$.04) from the adoption of a new accounting standard regarding stock-based compensation, and non-recurrence of last year's impairment charge (\$.02) in the now-divested Steel Tubing business unit.

Sales from continuing operations were \$938 million, a decline of 3% versus 1Q 2015 as a result of late-2015 divestitures. Unit volume grew 4%, and acquisitions added 1% to sales; however, these gains were offset by raw material-related price deflation and currency rate changes.

EBIT margin improved 190 basis points versus first quarter last year, from 11.6% to 13.5%, as a result of higher unit volume, efficiency improvements, and continued portfolio management.

#### **CEO Comments**

President and CEO Karl G. Glassman commented, "We are very pleased with our start to 2016. During the first quarter we generated volume gains and improved margins, strong cash flow from operations, and record first quarter EPS. For the full year, we expect to achieve similar results: strong EBIT margin, significantly improved operating cash flow, and record EPS.

"Overall unit volume grew 4% during the quarter, despite short-term demand softness in certain of our residential end markets. We continue to benefit from ongoing content gains and new program awards in our Automotive business, the bedding market's shift to Comfort Core springs, and demand strength in our Adjustable Bed unit.

"Our primary financial goal is to achieve Total Shareholder Return (TSR<sup>1</sup>) that ranks in the top third of the S&P 500 over rolling three-year periods. For the three years that began January 1, 2014, we have so far (over the last 28 months) generated TSR of 25% annually; that performance ranks within the top 10 percent of the S&P 500.

"We are achieving these results while maintaining our strong financial base. We ended the quarter with over \$300 million available through our commercial paper program. Net debt to net capital was 37%, comfortably within our 30%—40% target range. At quarter end, the company's debt was 1.6 times its trailing 12-month adjusted<sup>2</sup> EBITDA."

<sup>2</sup> To aid understanding of underlying operational profitability, adjusted EBITDA excludes a foam litigation expense accrual of \$6m pretax in 2015, and a non-cash pension buyout charge of \$12m pretax in 2015.

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<sup>1</sup> TSR = (Change in Stock Price + Dividends) / Beginning Stock Price; assumes dividends are reinvested.

#### **Dividends, and Stock Repurchases**

In February, Leggett & Platt's Board of Directors declared a \$.32 first quarter dividend, one cent higher than last year's first quarter dividend. Thus, 2016 marks the 45<sup>th</sup> consecutive annual dividend increase for the company, with a compound annual growth rate of 13%. Leggett & Platt is proud of its dividend record and plans to continue it.

At yesterday's closing share price of \$48.59, the indicated annual dividend of \$1.28 per share generates a dividend yield of 2.6%, one of the higher dividend yields among the 50 stocks of the S&P 500 Dividend Aristocrats.

During the first quarter the company purchased 2.5 million shares of its stock at an average price of \$43.75, and issued 1.1 million shares through employee benefit plans and option exercises. The number of shares outstanding declined to 134.2 million, a 2.6% reduction over the last 12 months.

#### Increasing 2016 Continuing Operations EPS Guidance to \$2.40—\$2.60

With strong first quarter earnings, the company is raising EPS guidance by \$.10. For 2016, EPS from continuing operations is now expected to be \$2.40 to \$2.60. The new accounting standard for stock-based compensation resulted in a tax-related first quarter EPS benefit of \$.04, but is expected to have a much smaller impact on each of the remaining quarters of 2016. Accordingly, this guidance assumes a 27% full-year effective tax rate.

Sales guidance is unchanged at \$3.9-\$4.1 billion, which equates to overall growth between zero and 5%. This guidance assumes unit volume growth in the mid-to-high single digits, reflecting strong demand in many of the company's product categories and improvement in the majority of its end markets. As partial offsets to the volume growth, sales guidance includes an approximate 2% reduction from commodity deflation, and a 2% decrease from late 2015 divestitures, net of small acquisitions.

Based upon this guidance, 2016 EBIT margin should be equivalent to, or slightly above, 2015's adjusted EBIT margin of 12.9%. The benefit to margin from higher unit volume should be partially offset by non-recurrence of the 2015 pricing lag.

Discontinued operations EPS for 2016 is forecast at \$.15 due to the benefit the company receives, as plaintiff, from settlement of a longstanding antitrust claim. This cash settlement should generate \$25 million of after-tax income in the second quarter. The bulk of the benefit (\$21 million) is associated with discontinued operations, and specifically attributable to Leggett's former Prime Foam Products business (which was sold in 2007).

Cash from operations is expected to be approximately \$500 million in 2016, which includes the \$25 million of antitrust settlement proceeds. Capital expenditures should be roughly \$130 million, and dividend payments should approximate \$175 million. The company's target for dividend payout is 50-60% of net earnings; however, actual payout was higher for several years prior to 2015, and as a result dividend growth was modest. But with recent growth in annual earnings, the company is now within its target payout range, and has flexibility to consider future dividend growth that more closely aligns with EPS growth.

The company's top priorities for use of cash are organic growth, dividends, and strategic acquisitions. After funding those priorities, if there is still cash available, the company generally intends to repurchase its stock (rather than repay debt early or stockpile cash). Management has standing authorization from the Board of Directors to buy up to 10 million shares each year; however, no specific repurchase commitment or timetable has been established. The company expects to repurchase 4-5 million shares in 2016, and issue about 2 million shares, primarily for employee benefit plans.

#### **<u>SEGMENT RESULTS</u>** – First Quarter 2016 (versus the same period in 2015)

*Residential Furnishings* – Total sales decreased \$25 million, or 5%. Same location sales decreased 5%; unit volume increased 2%, but was more than offset by raw material-related price decreases and currency impacts. EBIT (earnings before interest and taxes) decreased \$4 million, with the benefit from overall higher unit volume more than offset by a FIFO inventory impact and lower unit volume in stronger-margin businesses.

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*Commercial Products* – Total sales increased \$21 million, or 15%. Same location sales grew 7%, primarily from unit volume growth in Adjustable Bed and Fashion Bed. EBIT increased \$6 million due to higher sales, operational improvements, and a \$2 million gain on sale of a building.

*Industrial Materials* – Total sales decreased \$62 million, or 28%. Same location sales decreased due to steel-related price deflation and lower Drawn Wire volume. Divestiture of the Steel Tubing business in December 2015 reduced sales by \$25 million. EBIT increased \$12 million, with the impact from lower volume more than offset by cost and efficiency improvements, and non-recurrence of last year's \$6 million impairment charge in the Steel Tubing business unit.

*Specialized Products* – Total sales increased \$21 million, or 9%. Same location sales increased 10%, with volume gains across the segment partially offset by currency impacts (-2%). EBIT increased \$7 million primarily due to increased volumes.

#### **Slides and Conference Call**

A set of slides containing summary financial information is available from the Investor Relations section of Leggett's website at www.leggett.com. Management will host a conference call at 7:30 a.m. Central (8:30 a.m. Eastern) on Friday, April 29. The webcast can be accessed (live or replay) from Leggett's website. The dial-in number is (201) 689-8341; there is no passcode.

Second quarter results will be released after the market closes on Thursday, July 28, with a conference call the next morning.

#### FOR MORE INFORMATION: Visit Leggett's website at www.leggett.com.

COMPANY DESCRIPTION: At Leggett & Platt (NYSE: LEG), we **create innovative products** that enhance people's lives, **generate exceptional returns** for our shareholders, and **provide sought-after jobs** in communities around the world. L&P is a 133 year-old diversified manufacturer that designs and produces engineered products found in most homes and automobiles. The company is comprised of 17 business units, 20,000 employee-partners, and 130 manufacturing facilities located in 19 countries.

Leggett & Platt is the leading U.S. manufacturer of: a) components for home furniture and bedding; b) carpet cushion; c) adjustable bed bases; d) work furniture and components; e) high-carbon drawn steel wire; f) automotive seat support & lumbar systems; and g) bedding machinery.

FORWARD-LOOKING STATEMENTS: Statements in this release that are not historical in nature are "forward-looking." These statements involve uncertainties and risks, including the company's ability to improve operations and realize cost savings, price and product competition from foreign and domestic competitors, changes in demand for the company's products, cost and availability of raw materials and labor, fuel and energy costs, future growth of acquired companies, general economic conditions, possible goodwill or other asset impairment, foreign currency fluctuation, litigation risks, and other factors described in the company's Form 10-K. Any forward-looking statement reflects only the company's beliefs when the statement is made. Actual results could differ materially from expectations, and the company undertakes no duty to update these statements.

> **CONTACT**: Investor Relations, (417) 358-8131 or invest@leggett.com David M. DeSonier, Senior Vice President of Corporate Strategy and Investor Relations Susan R. McCoy, Vice President of Investor Relations

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### LEGGETT & PLATT

RESULTS OF OPERATIONS 1		FIRST QUARTER				
(In millions, except per share data)	2016	2015	Change			
Net sales (from continuing operations)	\$ 938.4	\$ 966.2	(3%)			
Cost of goods sold	704.8	748.4				
Gross profit	233.6	217.8	7%			
Selling & administrative expenses	105.1	97.5	8%			
Amortization	5.1	5.2				
Other expense (income), net	(3.7	) 3.4				
Earnings before interest and taxes	127.1	111.7	14%			
Net interest expense	8.4	9.7				
Earnings before income taxes	118.7	102.0				
Income taxes	27.7	28.7				
Net earnings from continuing operations	91.0	73.3				
Discontinued operations, net of tax	0.1	(0.5)				
Net earnings	91.1	72.8				
Less net income from non-controlling interest	(1.6	) (1.1)				
Net earnings attributable to L&P	\$ 89.5	\$ 71.7	25%			
Earnings per diluted share						
From continuing operations	\$ 0.63	\$ 0.50	26%			
From discontinued operations	\$ 0.00	(\$ 0.00)				
Net earnings per diluted share	\$ 0.63	\$ 0.50	26%			
Shares outstanding						
Common stock (at end of period)	134.2	137.8	(2.6%			
Basic (average for period)	139.1	141.9				
Diluted (average for period)	141.2	143.8	(1.8%			
CASH FLOW		FIRST QUARTER				
(In millions)	2016	2015	Change			
Net earnings	\$ 91.1	\$ 72.8				
Depreciation and amortization	28.3	29.6				
Working capital decrease (increase)	(26.7	) (94.3)				
Impairments	0.0	5.9				
Other operating activity	18.6	18.1				
Net Cash from Operating Activity	\$ 111.3	\$ 32.1	247%			

Net Cash from Operating Activity	\$ 111.3	\$ 32.1	247%
Additions to PP&E	(27.7)	(21.7)	
Purchase of companies, net of cash	(16.4)	(12.2)	
Proceeds from asset sales	2.3	6.3	
Dividends paid	(43.5)	(42.7)	
Repurchase of common stock, net	(105.4)	(60.4)	
Additions (payments) to debt, net	80.8	30.7	
Other	(4.4)	(2.7)	
Increase (Decr.) in Cash & Equiv.	\$ (3.0)	<u>\$ (70.6</u> )	

FINANCIAL POSITION		31-Mar					
(In millions)	2016	2015	Change				
Cash and equivalents	\$ 250.2	\$ 262.2					
Receivables	531.3	532.0					
Inventories	522.1	506.0					
Held for sale	5.7	30.0					
Other current assets	32.6	78.8					
Total current assets	1,341.9	1,409.0	(5%)				
Net fixed assets	554.7	523.1					
Held for sale	20.0	35.9					
Goodwill and other assets	1,107.8	1,130.6					
TOTAL ASSETS	\$3,024.4	\$ 3,098.6	(2%)				
Trade accounts payable	\$ 332.1	\$ 357.5					
Current debt maturities	3.5	202.2					
Held for sale	2.7	11.3					
Other current liabilities	341.7	382.1					
Total current liabilities	680.0	953.1	(29%)				
Long term debt	1,032.0	793.4	30%				
Deferred taxes and other liabilities	221.2	235.7					
Equity	1,091.2	1,116.4	(2%)				
Total Capitalization	2,344.4	2,145.5	9%				
TOTAL LIABILITIES & EQUITY	\$3,024.4	\$ 3,098.6	(2%)				

#### **LEGGETT & PLATT**

April 28, 2016

SEGMENT RESULTS 1		FIRST QUARTER	
In millions) External Sales	2016	2015	Change
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Residential Furnishings	\$ 481.4	\$ 506.0	(4.9%)
Commercial Products	141.3	123.5	14.4%
Industrial Materials	77.1	117.7	(34.5%)
Specialized Products	238.6	219.0	8.9%
Total	\$ 938.4	\$ 966.2	(2.9%)
<u> Total Sales (External + Inter-Segment)</u>			
Residential Furnishings	\$ 488.9	\$ 513.6	(4.8%)
Commercial Products	161.5	141.0	14.5%
Industrial Materials	157.2	219.2	(28.3%)
Specialized Products	249.0	228.5	9.0%
Total	\$1,056.6	\$1,102.3	(4.1%)
EBIT_			
Residential Furnishings	\$ 47.7	\$ 52.1	(8%)
Commercial Products	13.8	8.0	73%
Industrial Materials	20.1	8.0	151%
Specialized Products	46.3	39.3	18%
Intersegment eliminations and other	(0.8)	(0.7)	(14%)
Change in LIFO reserve	0.0	5.0	(100%)
Total	\$ 127.1	\$ 111.7	14%
			Basis Pts

<u>EBIT Margin 2</u>			
Residential Furnishings	9.8%	10.1%	(30)
Commercial Products	8.5%	5.7%	280
Industrial Materials	12.8%	3.6%	920
Specialized Products	18.6%	17.2%	140
Overall from Continuing Operations	13.5%	11.6%	190

LAST SIX QUARTERS	2014	2015				2016
Selected Figures	4Q	1Q	2Q	3Q	4Q	1Q
Net Sales (\$ million)	953	966	997	1009	945	938
Sales Growth (vs. prior year)	11%	10%	4%	1%	(1%)	(3%)
Adjusted EBIT 3	90	112	121	142	130	127
Cash from Operations (\$ million)	166	32	95	130	102	111
Adjusted EBIT Margin <sup>3</sup>	9.5%	11.6%	12.1%	14.0%	13.8%	13.5%
Adjusted EPS—continuing operations (diluted) <sup>3</sup>	\$ 0.41	\$ 0.50	\$ 0.53	\$ 0.67	\$ 0.64	\$ 0.63
Adjusted EBITDA (trailing twelve months) <sup>4</sup>	503	529	545	579	617	632
(Long term debt + current maturities) / Adj. EBITDA4	1.9	1.9	1.9	1.7	1.5	1.6
Net Debt to Net Capitalization						
Long term debt	762	793	827	985	942	1032
Current debt maturities	202	202	202	3	3	4
Less cash and equivalents	(333)	(262)	(275)	(251)	(253)	(250)
Net Debt	631	733	754	737	692	785
Total capitalization	2143	2146	2175	2311	2263	2344
Current debt maturities	202	202	202	3	3	4
Less cash and equivalents	(333)	(262)	(275)	(251)	(253)	(250)
Net Capitalization	2012	2086	2102	2063	2013	2098
Long Term Debt to Total Capitalization	35%	37%	38%	43%	42%	44%
Net Debt to Net Capital	31%	35%	36%	36%	34%	37%

Management uses Net Debt to Net Capital to track leverage trends across time periods with variable levels of cash.

Same Location Sales (vs. prior year)	4Q	1Q	2Q	3Q	4Q	1Q
Residential Furnishings	9%	9%	2%	(2%)	(3%)	(5%)
Commercial Products	24%	17%	18%	15%	(1%)	7%
Industrial Materials	9%	12%	(4%)	(10%)	(16%)	(19%)
Specialized Products		6%	0%	5%	7%	10%
Overall from Continuing Operations	6%	6%	(1%)	(1%)	(2%)	(1%)

1 Segment information the 4Q 2015 move of the logistics operations from Residential Furnishings to Industrial Materials.

<sup>2</sup> Segment margins calculated on Total Sales. Overall company margin calculated on External Sales.

- <sup>3</sup> Excludes litigation accruals of \$22m pretax (\$.09/share) in 4Q'14, \$1.5m pretax (< \$.01/share) in 2Q'15, and \$4m pretax (\$.02/share) in 4Q'15; excludes \$12m pretax (\$.05/share) one-time noncash pension buyout charge in 4Q'15.
- 4 EBITDA based on trailing twelve months. Excludes items in Footnote 3.