

❧ **Financials** ❧

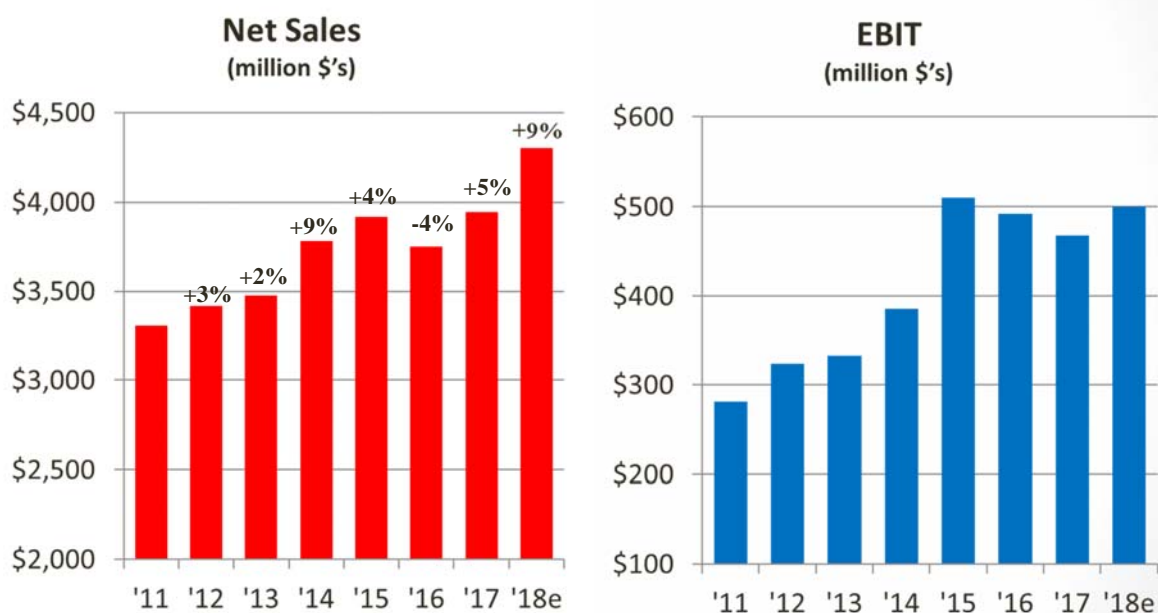
Recent Financials

\$'s in millions	2011	2012	2013	2014	2015	2016	2017
Sales:	3,303	3,415	3,477	3,782	3,917	3,750	3,944
EBIT:	281	324	333	385	510	492	468
<i>EBIT Margin:</i>	8.5%	9.5%	9.6%	10.2%	13.0%	13.1%	11.9%
Earnings from Continuing Operations	183	204	223	258	343	349	336
<i>Earnings Cont Ops Margin:</i>	5.5%	5.9%	6.4%	6.8%	8.8%	9.3%	8.5%
EPS:	1.22	1.39	1.50	1.78	2.36	2.49	2.46
EBITDA:	398	443	449	504	623	607	594
Cash from Ops:	329	450	417	382	359	553	444

* Amounts are from continuing operations and exclude non-recurring items. See Appendix - Non-GAAP Adjustments.

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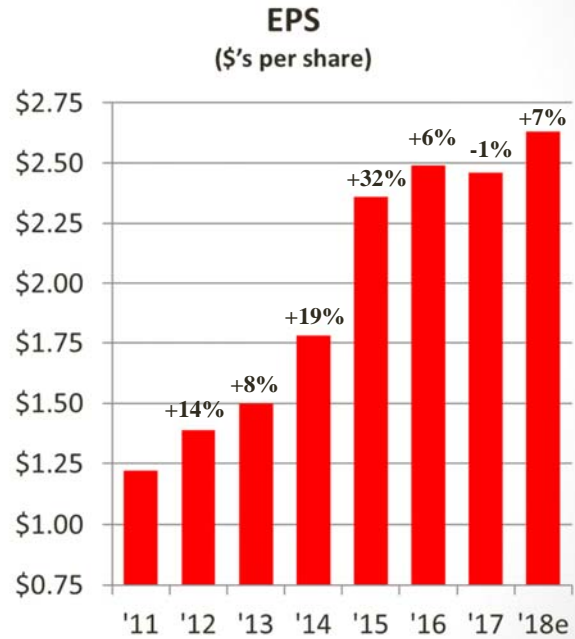
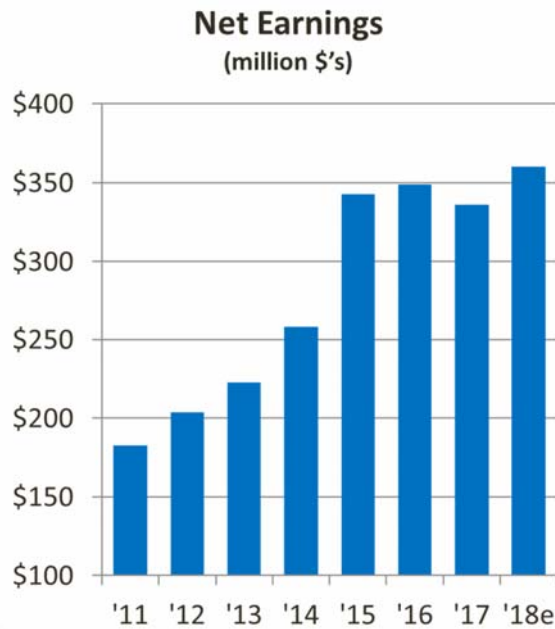
Sales and EBIT



- Amounts are from continuing operations and exclude unusual items. See Appendix - Non-GAAP Adjustments.
- 2018 estimates are based on mid-point of guidance.

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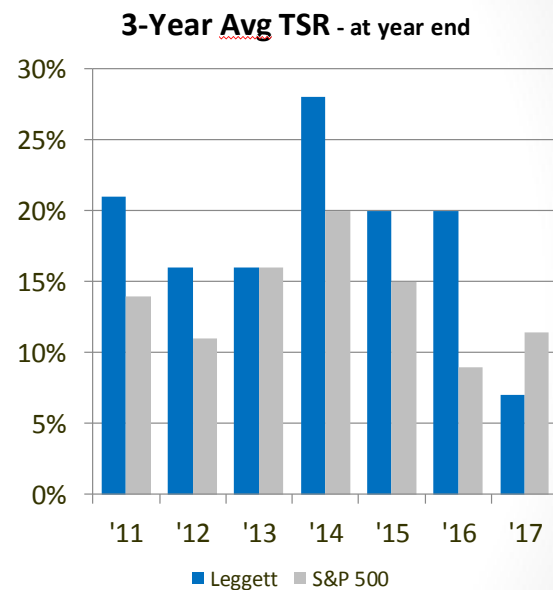
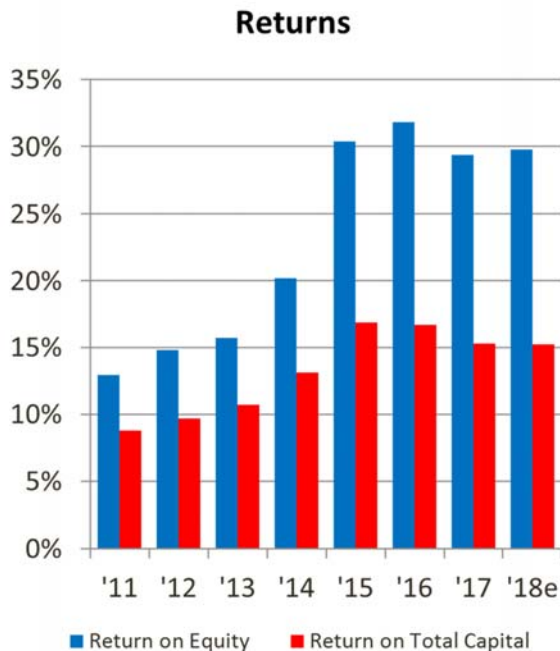
Net Earnings and EPS



- Amounts are from continuing operations and exclude unusual items. See Appendix - Non-GAAP Adjustments.
- 2018 estimates are based on mid-point of guidance.

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Returns and TSR



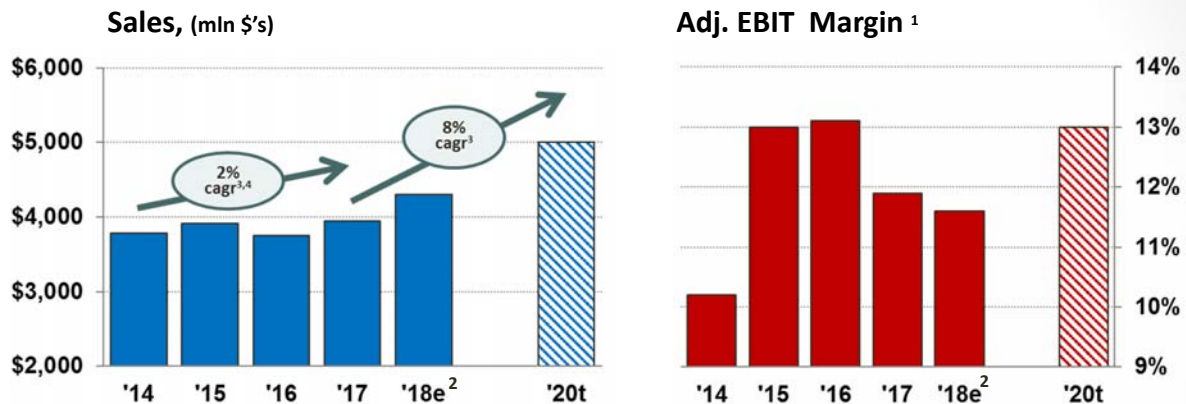
- See appendix for return calculations.
- 2018 estimates are based on mid-point of guidance.
- TSR assuming dividends continually reinvested.

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3-Year Targets

Leggett & Platt

2020 Operating Targets



□ Sales growth assumptions through 2020:

- Macro environment supports reasonable strength in market demand
- Sales continue to benefit from content gains and new program awards
- Organic sales growth augmented by strategic acquisitions
- No significant impact from inflation, deflation, currency, or divestitures

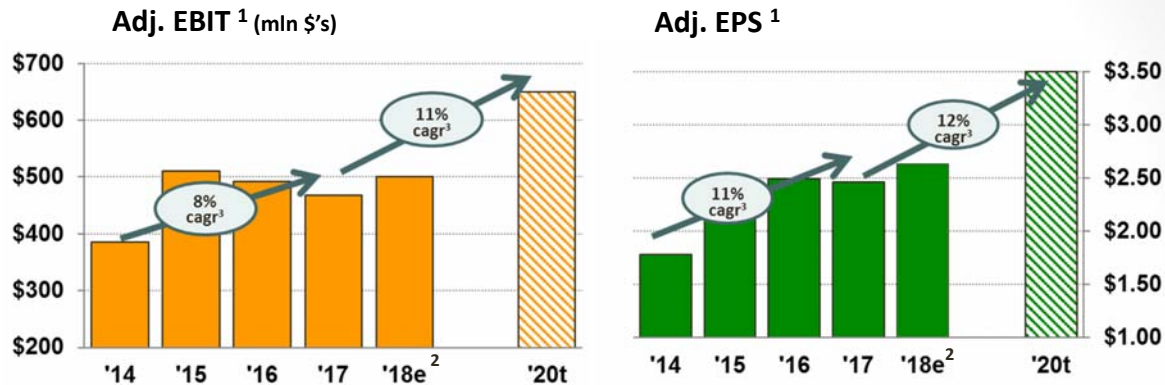
¹ Amounts are from continuing operations and exclude unusual items. See Appendix - Non-GAAP Adjustments.

² 2018 estimates based on mid-point of guidance.

³ CAGRs are 3-year.

⁴ 5% growth from volume + acquisitions, offset 3% by divestitures, commodity deflation, and currency.

2020 Operating Targets



- 2020 EBIT is based on sales and margin targets
- 2020 EPS assumes 1% annual reduction in outstanding shares; 22% tax rate; flat interest expense

¹ Amounts are from continuing operations and exclude unusual items. See Appendix - Non-GAAP Adjustments.

² 2018 estimates based on mid-point of guidance.

³ CAGRs are 3-year.

Dividend Growth

- Dividend payout target is **50-60% of earnings**
- Dividend growth should approximate earnings growth



¹ EPS from continuing ops exclude unusual items. See Appendix - Non-GAAP Adjustments.

² 2018 estimates based on mid-point of guidance.

51 Year Financial History

Income Statement -- Page 1

For the Fiscal Year	Income Statement											EBITDA			Per Share Amounts NOT Split Adjusted			Per Share Amounts Split Adjusted				
	Gross Profit ⁵		Other Expense (Income) ⁵		Net Int. Exp.		Interest Income		Inc. Tax ^{2,3}		Net Earnings		Dep. & Amort.		EBITDA		Share Count ⁷ (fully diluted)			Market Price, Dec 31		
	Net Sales	Profit ⁵	SG&A ⁵	(Income)	EBIT ^{2,3,4}	Exp.	Net Int. Exp.	Income	Inc. Tax ^{2,3}	Net Earnings	Dep. & Amort.	EBITDA	EPS ^{2,3}	Dividends	Flow	Oper Cash	EPS ^{2,3}	Dividends	Flow	Oper Cash	Market Price, Dec 31	
1967	13.3	2.2	1.4	1967--	0.8	0.1	0.3	0.4	0.4			1.20	0.50	6.88	0.3	0.013	0.0055	0.08				
1968	17.3	3.3	2.1	1973 SGA	1.3	0.2	0.5	0.6	0.6			1.60	0.56	25.00	0.4	0.017	0.0062	0.28				
1969	25.2	4.7	2.9	& other	1.7	0.3	0.6	0.7	0.7			0.93	0.35	21.13	0.8	0.017	0.0066	0.39				
1970	30.1	6.3	4.0	expense	2.3	0.6	0.7	1.0	1.0			0.98	0.36	12.75	1.0	0.018	0.0067	0.24				
1971	37.0	7.8	4.8	are	3.0	0.7	1.1	1.2	1.2			1.16	0.36	17.38	1.0	0.021	0.0067	0.32				
1972	58.5	13.4	8.0	summed	5.4	0.7	2.2	2.5	2.5			1.07	0.25	34.63	2.3	0.030	0.0069	0.64				
1973	82.2	19.6	11.2	together	8.4	1.5	3.3	3.7	3.7			1.44	0.26	9.88	2.6	0.040	0.0072	0.27				
1974	94.4	21.4	11.4	0.2	9.3	2.7	3.3	3.3	3.3			1.25	0.29	5.25	2.6	0.035	0.0081	0.15				
1975	98.3	22.0	12.9	0.2	8.7	2.0	3.5	3.5	3.5			1.23	0.32	7.63	2.6	0.034	0.0089	0.21				
1976	117.7	27.9	14.8	0.6	12.3	1.5	5.6	5.3	5.3			1.99	0.36	12.75	2.7	0.055	0.010	0.35				
1977	156.9	33.2	18.1	0.5	14.7	1.9	6.3	6.3	6.3			2.43	0.44	16.75	2.7	0.068	0.012	0.47				
1978	179.7	38.5	20.0	0.9	18.6	2.5	7.2	8.9	8.9			2.20	0.35	13.38	4.0	0.092	0.015	0.56				
1979	214.6	31.3	14.9	1.0	15.7	3.8	5.0	6.9	6.9			1.70	0.44	11.13	4.1	0.071	0.018	0.46				
1980	229.2	35.8	17.6	0.9	18.1	3.4	6.2	8.4	8.4			2.06	0.51	12.25	4.1	0.086	0.021	0.51				
1981	262.6	43.4	20.1	0.5	23.6	3.0	8.7	12.0	12.0			3.14	0.60	22.13	3.8	0.131	0.025	0.92				
1982	275.0	41.6	22.1	1.2	18.9	3.5	6.2	9.1	9.1			2.54	0.68	25.63	3.6	0.106	0.028	1.07				
1983	354.1	56.9	26.9	0.2	31.1	4.6	10.9	15.6	15.6			1.83	0.38	20.00	8.8	0.153	0.031	1.67				
1984	424.8	67.8	32.9	(11.9)	36.2	5.5	11.9	20.8	20.8			2.14	0.44	18.88	10.1	0.178	0.037	1.57				
1985	478.9	83.1	36.4	(0.7)	47.4	6.3	17.1	24.0	24.0			1.63	0.33	33.25	15.2	0.204	0.042	2.77				
1986	585.7	102.6	44.3	(6.2)	64.5	6.4	23.6	34.6	34.6			2.03	0.40	25.75	17.5	0.254	0.050	3.22				
1987	649.2	113.4	46.8	(4.0)	70.5	6.5	26.6	37.5	37.5			2.22	0.56	22.00	17.5	0.278	0.070	2.75				
1988	809.9	128.6	61.6	(0.4)	67.4	7.4	22.3	37.7	37.7			2.39	0.64	23.75	18.2	0.271	0.080	2.97				
1989	991.6	165.4	76.9	0.1	88.4	12.7	29.8	45.9	45.9			2.84	0.74	30.00	18.5	0.323	0.093	3.75				
1990	1,088.6	179.2	91.5	21.9	86.0	15.2	27.1	43.7	43.7			3.44	0.84	26.38	18.7	0.293	0.105	3.30				
1991	1,081.8	178.3	100.2	2.0	76.1	12.3	24.5	39.4	39.4			2.18	0.86	37.88	18.8	0.273	0.108	4.73				
1992	1,170.5	211.1	102.3	3.2	105.6	5.8	37.3	62.5	62.5			1.63	0.46	34.00	38.6	0.408	0.629	0.115	8.50			
1993	1,526.7	284.3	127.7	5.4	151.2	10.2	55.1	85.9	85.9			2.09	0.54	50.00	41.1	0.523	0.886	0.135	12.50			
1994	1,858.1	350.0	148.0	2.7	199.3	9.8	74.1	115.4	115.4			2.78	0.62	35.00	41.6	0.695	1.040	0.155	8.75			
1995	2,059.3	405.6	169.4	4.0	232.2	11.5	85.8	134.9	134.9			1.59	0.38	24.25	85.0	0.795	1.195	0.190	12.13			
1996	2,466.2	522.0	202.0	13.7	306.3	30.0	106.9	169.4	169.4			1.85	0.46	34.63	91.8	0.925	1.296	0.230	17.31			
1997	2,909.2	621.3	242.3	13.9	365.1	31.8	125.0	208.3	208.3			2.16	0.54	41.88	96.6	1.080	1.492	0.270	20.94			
1998	3,370.4	737.2	288.5	19.6	429.1	33.5	147.6	248.0	248.0			1.24	0.32	22.00	200.7	1.240	1.769	0.315	22.00			
1999	3,779.0	869.6	340.5	26.6	502.5	39.9	172.1	290.5	290.5			1.45	0.36	21.44	200.9	1.450	1.845	0.360	21.44			
2000	4,276.3	912.3	391.6	39.9	480.8	62.2	154.5	284.1	284.1			1.32	0.20	18.93	200.4	1.320	2.200	0.420	18.94			
2001	4,113.8	816.9	415.2	50.5	351.2	53.9	109.7	187.6	187.6			0.94	0.48	23.00	200.4	0.940	2.667	0.480	23.00			
2002	4,271.8	821.7	394.2	26.9	400.6	42.1	5.0	130.4	233.1			1.17	0.50	22.44	199.8	1.170	2.282	0.500	22.44			
2003	4,388.2	771.7	409.9	6.5	355.3	46.9	6.7	109.2	205.9			1.05	0.54	21.63	197.0	1.050	2.007	0.540	21.63			
2004	5,085.5	915.8	460.2	(6.1)	461.7	45.9	6.8	137.2	285.4			1.45	0.58	28.43	196.9	1.450	1.739	0.580	28.43			
2005	5,299.3	912.8	468.8	47.8	396.2	46.7	6.7	104.9	251.3			1.30	0.63	22.96	193.6	1.298	2.316	0.630	22.96			
2006	5,505.4	998.4	489.5	26.9	482.0	56.2	9.0	134.5	300.3			1.61	0.67	23.90	186.8	1.608	2.564	0.670	23.90			

¹ Amounts as originally reported (unless stated otherwise)

² EBIT amounts exclude extraordinary items (net of tax)

³ 1990 amounts exclude non-recurring restructuring charge of \$20.3 million (\$14.3 million after tax); 1996 amounts exclude non-recurring merger related costs of \$26.6 million (\$16.4 million after tax) and an extraordinary item of \$12.5 million after tax

⁴ 1978 - 1984 amounts include equity from majority-owned corporations.

⁵ Beginning in 2002, shipping & handling expense is included in COGS. In prior years, this expense was included in SG&A. Amounts on this schedule have been restated back to 1979 to reflect the reclass.

⁶ Stock-splits occurred on the following dates: May 13, 1969; January 15, 1973; September 29, 1978; August 26, 1983; March 14, 1986; June 15, 1992; September 15, 1995; June 15, 1998.

⁷ Leggett & Platt's IPO (as NYSE symbol: LEG) was 50,000 shares in 1967. Leggett publicly issued additional shares as follows: 175,000 shares in 1969; 175,000 shares in 1972; and 313,500 shares in 1983.

51 Year Financial History

Income Statement -- Page 2

Continuing Operations (see explanation below)

For the Fiscal Year	Income Statement											EBITDA		Per Share Amounts			Per Share Amounts									
	Net Sales	Gross Profit	SG&A	Other Expense (Income)	EBIT	Net Int. Exp.	Interest Income	Inc. Tax	Earnings from Continuing Ops.		After-tax Earnings from Disc. Ops.	Net Earnings	Less: Non-Controlling Interests	Net Earnings Attributable to Leggett	Dep. & Amort.	EBITDA	EPS from Cont. Ops.	Cash Flow	Dividends	Market Price, Dec 31	Share Count (fully diluted)	Stock Splits	EPS from Cont. Ops.	Cash Flow	Dividends	Market Price, Dec 31
									Ops.	Disc. Ops.																
2002	3,342.6	666.6	325.4	11.8	329.4	39.0	4.7	106.4	188.7	36.9	225.6	128.5	457.9	199.8	0.94	2.28	0.50	22.44	199.8	0.944	2,282	0.500	22.44			
2003	3,468.3	641.0	340.1	5.3	295.6	43.8	6.4	87.9	170.3	35.6	205.9	131.3	426.9	197.0	0.86	2.01	0.54	21.63	197.0	0.864	2,007	0.540	21.63			
2004	4,056.1	761.3	386.7	(9.1)	383.7	45.6	6.8	107.7	237.2	50.1	287.3	140.2	523.9	196.9	1.20	1.74	0.58	28.43	196.9	1,195	1,739	0.580	28.43			
2005	4,197.1	769.5	389.7	35.1	344.7	45.7	6.6	86.5	231.2	35.2	254.3	133.4	478.1	193.6	1.12	2.32	0.63	22.96	193.6	1,116	2,316	0.630	22.96			
2006	4,266.9	802.6	395.3	20.4	386.9	54.2	6.4	99.5	239.6	64.2	303.8	135.4	522.3	186.8	1.26	2.56	0.67	23.90	186.8	1,284	2,564	0.670	23.90			
2007	4,250.0	795.8	429.7	169.6	196.5	58.6	9.5	82.4	65.0	(70.6)	(5.6)	143.5	340.0	179.8	0.33	3.41	0.78	17.44	179.8	0,330	3,413	0.780	17.44			
2008	4,076.1	691.2	423.2	35.7	232.3	48.4	8.7	65.1	127.5	(18.5)	109.0	140.4	372.7	168.2	0.73	2.59	1.00	15.19	168.2	0,731	2,593	1.000	15.19			
2009	2,673.0	564.9	325.5	31.6	207.8	37.3	5.4	68.9	107.0	8.0	115.0	118.7	326.5	160.0	0.65	3.53	1.02	20.40	160.0	0,649	3,533	1.020	20.40			
2010	2,980.2	599.4	313.3	7.6	278.5	37.7	5.2	69.6	176.4	6.4	182.8	111.4	389.9	153.3	1.11	2.36	1.06	22.76	153.3	1,110	2,365	1.060	22.76			
2011	3,303.2	630.5	343.4	21.3	285.8	38.1	6.7	61.5	172.9	(16.5)	156.4	105.4	371.2	147.0	1.16	2.24	1.10	23.04	147.0	1,155	2,237	1.100	23.04			
2012	3,414.5	695.6	348.1	23.1	324.4	43.4	6.5	55.7	231.8	18.7	250.5	111.4	435.8	146.0	1.57	3.08	1.14	27.22	146.0	1,572	3,080	1.140	27.22			
2013	3,477.2	709.9	367.9	67.4	274.6	44.7	7.7	51.3	186.3	13.4	199.7	116.5	391.1	147.2	1.25	2.83	1.18	30.94	147.2	1,249	2,832	1.180	30.94			
2014	3,782.3	790.4	449.6	9.3	331.5	41.8	5.8	70.3	225.2	(124.0)	101.2	117.9	449.4	143.2	1.55	2.67	1.22	42.61	143.2	1,550	2,667	1.220	42.61			
2015	3,917.2	923.2	416.9	19.8	486.5	41.1	4.4	121.8	328.0	1.2	329.2	113.2	599.7	142.9	2.27	2.51	1.26	42.02	142.9	2,267	2,513	1.260	42.02			
2016	3,749.9	899.2	398.8	(19.6)	522.0	38.8	3.9	120.0	367.1	19.1	386.2	115.4	637.4	140.0	2.62	3.95	1.34	48.88	140.0	2,619	3,947	1.340	48.88			
2017	3,943.8	867.9	403.6	(3.6)	467.9	43.5	7.6	138.4	293.6	(0.9)	292.7	125.9	593.8	137.3	2.14	3.23	1.42	47.73	137.3	2,138	3,232	1.420	47.73			

Adjusted Continuing Operations (see explanation below)

2002	3,342.6	666.6	325.4	11.8	329.4	39.0	4.7	106.4	188.7	36.9	225.6	128.5	457.9	199.8	0.94	2.28	0.50	22.44	199.8	0,944	2,282	0.500	22.44
2003	3,468.3	641.0	340.1	5.3	295.6	43.8	6.4	87.9	170.3	35.6	205.9	131.3	426.9	197.0	0.86	2.01	0.54	21.63	197.0	0,864	2,007	0.540	21.63
2004	4,055.1	761.3	386.7	(9.1)	383.7	45.6	6.8	107.7	237.2	50.1	287.3	140.2	523.9	196.9	1.20	1.74	0.58	28.43	196.9	1,195	1,739	0.580	28.43
2005	4,197.1	803.5	389.7	4.1	409.7	45.7	6.6	118.5	252.1	35.2	254.3	133.4	543.1	193.6	1.29	2.32	0.63	22.96	193.6	1,287	2,316	0.630	22.96
2006	4,266.9	802.6	383.3	6.4	412.9	54.2	6.4	118.5	246.6	64.2	303.8	135.4	543.1	186.8	1.30	2.56	0.67	23.90	186.8	1,301	2,564	0.670	23.90
2007	4,250.0	800.8	417.7	14.6	368.5	58.6	9.5	97.4	222.0	(70.6)	156.4	105.4	371.2	147.0	1.20	3.41	0.78	17.44	147.0	1,204	3,413	0.780	17.44
2008	4,076.1	703.2	416.2	16.7	270.3	48.4	8.7	80.1	150.5	(18.5)	109.0	140.4	410.7	168.2	0.87	2.59	1.00	15.19	168.2	0,867	2,593	1.000	15.19
2009	2,673.0	564.9	317.5	20.6	226.8	37.3	5.4	68.9	126.0	8.0	115.0	118.7	345.5	160.0	0.77	3.53	1.02	20.40	160.0	0,768	3,533	1.020	20.40
2010	2,980.2	599.4	313.3	7.6	278.5	37.7	5.2	69.6	176.4	6.4	182.8	111.4	389.9	153.3	1.11	2.36	1.06	22.76	153.3	1,110	2,365	1.060	22.76
2011	3,303.2	631.6	343.4	7.7	280.5	38.1	6.7	66.8	182.3	(16.5)	156.4	105.4	385.9	147.0	1.22	2.24	1.10	23.04	147.0	1,219	2,237	1.100	23.04
2012	3,414.5	695.6	348.1	23.1	324.4	43.4	6.5	82.7	204.8	18.7	250.5	111.4	435.8	146.0	1.39	3.08	1.14	27.22	146.0	1,387	3,080	1.140	27.22
2013	3,477.2	709.9	367.9	9.3	332.7	44.7	7.7	72.8	222.9	13.4	199.7	112.7	445.4	147.2	1.50	2.83	1.18	30.94	147.2	1,498	2,832	1.180	30.94
2014	3,782.3	790.4	396.2	9.3	384.9	41.8	5.8	90.6	258.3	(124.0)	101.2	117.9	502.8	143.2	1.78	2.67	1.22	42.61	143.2	1,781	2,667	1.220	42.61
2015	3,917.2	931.4	407.5	14.3	509.6	41.1	4.4	130.9	342.0	1.2	329.2	113.2	622.8	142.9	2.36	2.51	1.26	42.02	142.9	2,365	2,513	1.260	42.02
2016	3,749.9	899.2	403.7	3.6	491.9	38.8	3.9	108.1	348.9	19.1	386.2	115.4	607.3	140.0	2.49	3.95	1.34	48.88	140.0	2,489	3,947	1.340	48.88
2017	3,943.8	860.9	401.3	11.9	467.7	43.5	7.6	95.9	335.9	(0.9)	292.7	125.9	593.6	137.3	2.46	3.23	1.42	47.73	137.3	2,460	3,232	1.420	47.73

In late 2007, we announced the decision to divest seven businesses. Income statements for 2002 through 2008 reflect those businesses as discontinued operations. In 2014, we divested the majority of the Store Fixtures business. Income statements for 2009 through 2014 reflect that business as discontinued operations. "Adjusted Continuing Operations" also exclude unusual items to better reflect operating performance in each year. See Appendix - Non-GAAP Adjustments.

51 Year Financial History

Cash Flow

For the Fiscal Year	Cash From Operations			Investing Activity			Financing Activity			Measures of Cash Flow						
	Net Earnings (in Millions)	Depreciation	Amortization	Working Capital Change	Other	Adds to PP&E	Acquired Firms, net of cash	Other	Debt Added (Repaid)	Stock Issued (Bought)	Dividends Paid	Other	Increase in Cash & Equiv.	Cash from Ops	Free Cash Flow	"Excess" Cash Flow
1967														0.68	0.7	0.7
1968														0.94	0.9	0.9
1969														-	-	-
1970														-	-	-
1971														0.70	0.7	0.7
1972														0.40	0.4	0.4
1973														2.90	2.9	2.9
1974														2.50	2.5	2.5
1975														10.1	10.1	10.1
1976														5.3	5.3	5.3
1977														6.7	6.7	6.7
1978														12.5	12.5	12.5
1979														9.2	9.2	9.2
1980														18.7	18.7	18.7
1981														15.7	15.7	15.7
1982														14.1	14.1	14.1
1983														10.1	10.1	10.1
1984														25.6	25.6	25.6
1985														26.2	26.2	26.2
1986														40.1	40.1	40.1
1987														37.8	37.8	37.8
1988														43.2	6.9	(45.2)
1989														55.2	26.5	(19.3)
1990														65.9	23.2	(34.7)
1991														87.5	54.1	29.7
1992														97.2	64.0	37.1
1993														145.7	91.5	(7.6)
1994														173.0	84.5	(19.7)
1995														203.2	109.3	48.7
1996														238.1	141.9	21.9
1997														288.3	168.9	(50.7)
1998														354.9	207.3	30.3
1999														370.8	211.7	(147.5)
2000														440.8	271.1	(59.8)
2001														534.5	406.5	218.9
2002														455.9	331.9	190.0
2003														395.3	258.7	35.6
2004														342.5	185.4	29.1
2005														448.3	284.1	(15.3)
2006														478.9	312.6	108.3
2007														613.7	464.9	228.8
2008														436.2	317.9	142.5
2009														565.3	482.3	322.3
2010														362.5	294.8	135.0
2011														328.9	253.9	91.4
2012														449.7	378.7	(32.4)
2013														416.9	336.3	183.5
2014														381.9	287.8	49.9
2015														359.1	255.9	73.2
2016														552.6	428.6	221.7
2017														443.7	284.3	59.6

NOTE: For years prior to 1988 the format of cash flow reporting was substantially different. We have attempted to restate prior year cash flows to be somewhat comparable with the current format by adding Depreciation and amortization to reported net earnings.

¹ As originally reported (unless stated otherwise)

Free Cash Flow = Cash From Operations - Adds to PP&E
 "Excess" Cash Flow = Cash From Operations - Adds to PP&E - Cash Spent on Acquisitions - Dividends

51 Year Financial History

Balance Sheet

For the Fiscal Year	Assets				Liabilities				Equity				2-Year Average			
	Cash & Equiv (In Millions)	Accts & Notes Recvbl	Invent.	Current Assets	Net PP&E Assets	Total Assets	Other & Def. Taxes	Long Term Debt	Other & Def. Taxes	Net Debt	Total Capitalization	Net Working Capital	Total Assets	Equity	Net Work Capital	Total Capital
1967	0.4	1.5	2.7	4.9	1.9	7.0	0.1	0.4	0.8	1.6	0.1	4.5	1.3	3.8	6.2	5.9
1968	0.8	2.4	4.4	7.3	2.9	10.6	1.7	0.2	1.4	3.3	2.0	0.1	1.9	3.8	9	5
1969	0.8	2.4	5.3	8.8	6.0	15.2	1.5	2.2	0.5	4.2	2.4	0.2	8.4	3.7	11.0	12.5
1970	0.8	3.7	7.2	12.2	8.2	21.2	1.7	1.6	1.1	4.4	7.2	0.4	8.0	16.8	17.6	8.6
1971	0.8	4.3	7.5	13.1	9.0	23.2	1.2	0.2	2.2	3.6	8.7	0.6	10.3	19.6	19.0	8.9
1972	1.4	8.0	11.2	21.3	15.8	39.0	2.7	0.8	2.9	6.4	11.1	0.8	20.7	32.7	32.1	14.4
1973	1.7	10.3	17.2	30.2	20.9	53.4	4.0	3.6	3.8	11.4	16.6	1.0	18.5	42.0	43.9	20.7
1974	3.7	9.5	20.8	35.4	25.3	62.8	2.7	3.7	4.1	10.5	23.9	1.3	23.9	52.3	52.3	24.9
1975	1.6	10.8	17.4	31.1	25.0	59.2	4.1	3.4	4.3	11.8	16.3	1.5	18.1	47.4	49.2	21.1
1976	2.3	11.3	22.8	37.7	29.3	69.9	4.4	2.3	7.4	14.1	20.1	1.6	20.0	55.8	55.8	23.6
1977	1.0	15.2	24.3	42.2	30.9	76.5	5.1	3.5	7.2	15.8	12.5	8.8	39.5	60.8	60.8	29.0
1978	0.8	17.4	27.7	47.7	36.5	91.9	7.2	2.6	11.1	20.9	14.3	9.7	47.0	71.1	72.8	28.6
1979	2.4	24.1	26.7	56.1	46.7	112.9	9.1	3.3	11.5	23.9	33.5	2.9	34.4	86.6	89.5	33.1
1980	1.6	25.0	27.8	56.5	46.9	111.7	11.9	2.8	12.8	27.5	21.9	3.2	23.1	84.2	85.4	30.2
1981	1.4	26.6	33.7	63.9	49.2	122.3	11.1	5.7	15.5	32.3	29.3	3.7	33.5	90.0	94.3	35.9
1982	2.2	27.2	35.3	66.3	52.2	134.4	11.8	4.5	15.2	31.5	33.7	4.6	36.0	102.9	105.2	37.1
1983	18.6	38.3	54.6	113.4	67.8	201.5	17.1	5.8	23.4	46.3	50.0	96.0	41.4	155.2	142.5	54.4
1984	21.8	45.5	62.2	131.9	76.8	232.9	16.9	11.4	23.6	51.9	67.1	6.0	107.9	181.0	170.6	68.6
1985	9.0	52.8	73.1	138.3	101.0	270.9	21.9	7.4	26.9	56.2	51.4	9.9	153.0	214.3	212.7	80.5
1986	35.9	68.2	82.2	189.6	113.4	349.4	23.5	5.1	38.2	66.8	88.3	11.1	183.1	282.6	251.8	92.0
1987	29.6	79.6	92.8	208.2	127.9	384.3	34.9	4.8	38.3	78.0	83.6	13.2	205.5	306.3	281.5	105.4
1988	7.0	114.8	122.4	250.5	176.2	477.6	52.5	4.1	46.5	103.1	106.8	22.2	245.4	374.4	371.5	144.4
1989	2.9	136.5	144.2	292.8	209.3	568.3	53.8	3.5	55.4	112.7	147.5	26.5	148.0	455.6	456.2	180.6
1990	3.3	146.2	172.0	342.4	224.8	676.1	56.2	3.1	68.2	121.8	32.8	302.6	177.3	548.2	546.0	214.3
1991	5.3	140.8	157.3	321.7	234.2	656.1	39.0	3.2	68.4	110.6	179.4	33.6	177.3	545.5	543.5	209.1
1992	4.0	156.8	161.1	340.2	230.7	678.0	42.7	1.0	74.9	118.6	101.5	32.8	98.5	589.4	586.4	218.5
1993	0.4	204.7	209.1	435.6	313.1	901.9	74.1	1.4	90.7	166.2	165.8	54.3	103.9	735.7	736.7	270.4
1994	2.7	254.3	255.5	544.7	396.0	1,119.9	89.9	3.9	139.1	232.9	204.9	56.9	206.1	887.0	886.2	313.0
1995	6.7	254.2	276.8	571.9	451.8	1,218.3	100.4	4.0	132.4	228.8	191.9	60.5	189.2	991.5	988.8	342.4
1996	3.7	335.3	379.6	763.3	582.9	1,712.9	110.3	3.9	178.6	292.8	388.5	90.5	388.7	1,420.3	1,420.3	470.7
1997	7.7	438.6	433.2	944.6	693.2	2,106.3	128.7	4.7	239.1	372.5	466.2	93.6	1,174.0	1,733.8	1,730.8	569.1
1998	83.5	503.1	486.2	1,137.1	820.4	2,535.3	134.8	5.2	261.4	401.4	574.1	123.0	1,436.8	2,133.9	2,055.6	657.4
1999	20.6	559.4	605.8	1,256.2	915.0	2,977.5	146.1	3.8	281.6	431.5	787.4	112.4	1,646.2	2,546.0	2,529.2	807.3
2000	37.3	634.2	671.8	1,405.3	1,018.4	3,373.2	179.4	5.9	291.3	476.6	988.4	114.4	1,793.8	2,896.6	2,865.2	897.3
2001	187.2	562.5	601.3	1,421.9	961.9	3,412.9	162.4	5.8	288.8	457.0	977.6	111.7	1,866.6	2,965.9	2,774.5	783.5
2002	225.0	569.0	625.7	1,488.0	960.7	3,501.1	181.9	12.7	288.4	598.0	808.6	117.6	1,976.9	3,003.1	2,805.8	792.7
2003	443.9	680.7	628.3	1,819.4	967.1	3,889.7	195.2	11.9	314.3	625.9	1,012.2	137.6	2,114.0	3,263.8	2,939.3	869.0
2004	491.3	790.7	705.7	2,064.8	960.7	4,197.2	224.4	40.3	333.9	959.6	729.4	145.1	2,313.1	3,327.6	3,147.6	1,015.2
2005	64.9	847.6	767.1	1,763.3	971.1	4,052.6	254.2	98.6	385.3	738.0	921.6	144.0	2,249.0	3,314.6	3,348.3	1,059.0
2006	131.9	853.8	826.3	1,894.1	962.8	4,265.3	289.0	52.0	380.2	691.2	1,060.0	163.0	980.1	3,574.1	3,494.2	1,123.0

Continuing Operations

2005 ^{6,7}	64.9	694.9	602.1	1,429.4	739.6	3,339.0	203.7	98.6	369.7	672.0	921.2	155.2	1,590.6	954.9	2,667.0	2,700.7	791.1	n/a	n/a		
2006 ⁸	131.9	707.4	647.3	1,554.9	694.3	3,499.8	208.9	52.0	357.0	617.9	1,059.6	162.4	1,659.9	979.7	2,881.9	2,802.0	857.1	3,419	1,625	824	2,774
2007 ⁹	205.4	630.4	591.0	1,531.4	727.1	3,495.9	225.0	88.7	408.4	722.1	1,000.6	138.6	1,634.6	863.9	2,773.8	2,657.1	692.6	3,498	1,647	775	2,828
2008 ¹⁰	164.7	550.5	495.0	1,275.8	681.4	3,100.7	193.3	22.4	319.1	516.8	851.2	133.5	1,599.2	708.9	2,583.9	2,441.6	614.9	3,298	1,617	665	2,679
2009 ¹¹	260.5	469.5	409.1	1,197.2	668.6	3,017.6	199.4	10.1	322.4	531.9	789.3	161.3	1,535.1	538.9	2,485.7	2,235.3	416.7	3,059	1,567	516	2,555
2010	244.5	478.9	435.3	1,219.1	624.2	3,001.0	226.4	2.2	294.4	525.0	762.2	191.4	1,524.4	519.9	2,478.0	2,235.7	453.8	3,009	1,530	434	2,482
2011	236.3	503.6	441.0	1,224.0	580.6	2,915.1	256.6	2.5	326.9	566.0	833.3	188.1	1,307.7	599.5	2,329.1	2,095.3	404.2	2,958	1,416	429	2,407
2012	359.1	446.2	489.0	1,339.1	572.8	3,254.9	285.4	201.5	244.1	731.0	853.9	227.8	1,442.2	696.3	2,523.9	2,366.3	450.5	3,085	1,375	427	2,424
2013	272.7	467.4	495.9	1,281.7	574.6	3,108.1	339.3	181.1	309.1	829.5	688.4	191.0	1,399.2	596.8	2,278.6	2,187.0	360.6	3,182	1,421	406	2,406
2014	332.8	523.3	481.6	1,429.6	568.9	3,140.6	369.8	201.7	420.7	992.2	766.7	226.8	1,154.9	635.6	2,148.4	2,017.3	306.3	3,124	1,277	333	2,214
2015	253.2	520.2	504.6	1,311.2	540.8	2,967.6	307.2	3.4	380.6	701.2	945.4	223.3	1,097.7	695.6	2,266.4	2,016.6	360.2	3,054	1,126	333	2,207
2016	281.9	486.6	519.6	1,324.9	565.5	2,984.1	351.1	3.6	351.9	706.6	956.2	227.3	1,199.2	677.9	2,277.5	2,099.2	340.0	2,976	1,096	350	2,272
2017	526.1	595.1	571.1	1,766.5	663.9	3,550.8	430.3	153.8	392.1	976.2	1,097.9	285.9	1,194.0	725.6	2,274.6	2,202.3	418.0	3,267	1,142	379	2,426

1 As originally reported (unless stated otherwise)

2 Total capitalization = long-term debt + other liabilities & deferred taxes + shareholders equity

3 Net working capital = current assets - cash & equivalents - current liabilities + current debt maturities

4 Net assets = total capitalization - cash & equivalents + current debt maturities

5 Net debt = long-term debt - cash & equivalents + current debt maturities

6 2005 excludes "held for sale" amounts as follows: current assets = \$333.1, total assets = \$733.4, current liabilities = \$73.9, non-current liabilities = \$1.3, equity = \$668.2

7 2005 has been restated to reflect the reclassification of certain deferred tax assets and liabilities

8 2006 excludes "held for sale" amounts as follows: current assets = \$339.2, total assets = \$765.5, current liabilities = \$73.4, non-current liabilities = \$1.0, equity = \$691.1

9 2007 excludes "held for sale" amounts as follows: current assets = \$303.1, total assets = \$576.7, current liabilities = \$77.5, non-current liabilities = \$1.0, equity = \$498.2

10 2008 excludes "held for sale" amounts as follows: current assets = \$31.0, total assets = \$61.2, current liabilities = \$7.4, equity = \$53.8

11 2009 excludes "held for sale" amounts as follows: current assets = \$16.4, total assets = \$43.6, current liabilities = \$3.2, equity = \$40.4

51 Year Financial History

Growth Rates & Margins

For the Period Ending	For the Period Ending		Net Sales		EBIT		Net Income		EPS		Cash from Ops		Dividends		Stock Price		
	20 Yr.	50 Yr.	1 Yr.	5 Yr.	10 Yr.	1 Yr.	5 Yr.	10 Yr.	1 Yr.	5 Yr.	10 Yr.	1 Yr.	5 Yr.	10 Yr.	1 Yr.	5 Yr.	10 Yr.
	1.5	12.1	1.2	13.6	2.4	14.4	4.2	11.1	2.2	13.8	8.7	11.7	4.2	13.8			
1967	16.3	6.0	10.5	10.7	17.2	51.3	0.0	26.6	120.0	22.4			268.4				
1968	19.2	7.5	30.0	16.1	41.8	41.4	30.8	16.3	12.7	15.6			39.3				
1969	18.5	6.8	45.3	22.1	27.8	25.6	0.0	(1.1)	6.5	17.1			38.5				
1970	20.8	7.5	19.8	20.3	31.5	35.4	5.9	(1.1)	1.5	10.9			(38.5)				
1971	21.0	8.2	22.9	22.7	33.8	33.0	16.7	10.1	0	21.8			33.3				
1972	22.8	9.2	57.9	34.4	77.9	46.3	104.7	43.1	30	4.6			100.0				
1973	23.8	10.2	40.5	36.5	56.4	45.1	50.0	44.7	4.3	3.0			(57.8)				
1974	22.7	9.3	11.1	30.3	11.1	40.3	(12.5)	15.5	12.5	4.2			(44.4)				
1975	22.4	8.8	(2.2)	28.7	(7.2)	40.9	(2.9)	13.6	9.9	5.8			(40.0)				
1976	23.7	10.5	42.3	32.5	64.1	34.5	61.8	21.2	12.4	8.3			66.7				
1977	21.2	9.4	19.1	22.3	33.8	22.7	21.5	18.0	22.0	12.1			34.3				
1978	21.4	10.4	41.6	16.9	26.4	30.4	36.3	19.1	31.3	35.3			20.5				
1979	14.6	7.3	15.1	4.3	(15.8)	11.0	24.8	(22.4)	24.9	15.2			24.5				
1980	15.6	7.9	15.0	5.2	6.8	18.4	22.5	21.0	24.3	19.1			16.4				
1981	16.5	9.0	30.5	13.8	22.8	42.4	17.7	25.8	52.3	19.0			17.4				
1982	15.1	6.9	4.7	11.9	16.7	(19.9)	5.2	13.4	(19.1)	9.3			13.2				
1983	16.1	8.8	19.0	28.8	14.5	15.7	65.0	10.8	14.0	15.5			10.6				
1984	16.0	9.0	20.0	14.6	16.2	22.6	19.4	15.1	33.4	24.7			56.1				
1985	17.4	9.9	5.1	7.6	12.7	15.9	17.2	24.1	21.3	18.5			22.7				
1986	17.5	11.0	36.2	22.3	18.0	44.1	23.7	20.6	24.5	14.2			13.6				
1987	17.5	10.9	9.3	30.2	17.0	8.4	32.6	19.1	9.4	21.3			19.9				
1988	15.9	8.3	(4.5)	16.7	13.7	0.7	19.4	15.6	(2.5)	12.1			4.0				
1989	16.7	8.9	31.2	18.3	18.9	21.7	17.2	20.9	19.2	17.7			20.6				
1990	16.5	7.9	(2.7)	12.7	16.9	(9.8)	12.7	17.9	(6.3)	7.5			15.6				
1991	16.5	7.0	(11.5)	3.4	12.4	(4.2)	2.6	12.7	(6.8)	1.5			13.5				
1992	18.0	9.0	8.2	12.5	15.6	38.8	8.4	18.8	49.5	8.0			2.4				
1993	18.6	9.9	30.4	13.5	15.7	43.2	17.5	17.1	28.2	14.0			7.0				
1994	18.8	10.7	21.7	13.4	15.9	31.8	17.6	18.0	38.9	16.6			17.4				
1995	19.7	11.3	16.5	22.0	17.2	16.9	25.3	18.8	14.4	22.1			22.6				
1996	21.2	12.4	18.7	19.8	17.9	15.7	32.1	16.9	16.4	27.6			22.1				
1997	21.4	12.5	18.0	20.0	16.2	19.2	28.2	17.9	21.1	24.3			16.4				
1998	21.9	12.7	17.5	23.2	20.3	19.1	23.6	20.7	16.8	18.8			18.6				
1999	23.0	13.3	17.1	20.3	19.0	17.1	20.3	20.3	16.9	15.8			16.7				
2000	21.3	11.2	(4.3)	15.7	18.8	(9.1)	14.4	19.7	(9.0)	10.7			14.3				
2001	19.9	8.5	(3.8)	10.8	14.3	(27.0)	2.8	16.5	(28.8)	0.3			16.1				
2002	19.2	9.4	3.1	3.8	8.0	13.8	14.1	19.3	24.5	1.6			21.4				
2003	17.6	8.1	(11.3)	3.7	8.9	(11.7)	(3.7)	9.1	(10.3)	(3.3)			(2.4)				
2004	18.0	9.1	15.9	6.1	10.6	29.9	(1.7)	8.8	38.6	(0.4)			(3.6)				
2005	17.2	7.5	(14.2)	4.4	9.9	(14.2)	(3.8)	5.5	(10.5)	(0.3)			(2.5)				
2006	18.1	8.8	3.9	6.0	8.4	21.7	6.5	4.6	23.8	11.3			(1.7)				

Adjusted Continuing Operations (see explanation below)

2002	19.9	9.9	nm	nm	nm	nm	nm	nm	nm	nm	nm	nm	nm	nm	nm	nm	nm	nm
2003	18.5	8.5	4.9	nm	nm	nm	nm	nm	(8.5)	nm	nm	nm	nm	4.2	13.1	15.8	(2.4)	1.4
2004	18.8	9.5	5.8	nm	nm	nm	nm	nm	38.2	nm	nm	nm	nm	8.0	11.4	14.9	(3.6)	(0.3)
2005	19.1	9.8	5.9	nm	nm	nm	nm	nm	5.9	nm	nm	nm	nm	7.4	10.0	14.1	31.4	5.8
2006	18.8	9.7	5.7	nm	nm	nm	nm	nm	7.7	nm	nm	nm	nm	8.2	8.6	8.4	12.7	(19.2)
2007	18.8	9.7	(0.9)	2.6	1.7	nm	nm	nm	1.1	nm	nm	nm	nm	6.8	(2.2)	7.2	6.3	6.9
2008	17.3	6.6	(4.0)	(0.1)	3.3	nm	nm	nm	(27.9)	0.1	nm	nm	nm	(28.9)	2.0	2.1	28.2	13.1
2009	21.1	8.5	4.6	nm	nm	nm	nm	nm	nm	nm	nm	nm	nm	29.6	10.5	4.3	2.0	12.0
2010	20.1	9.3	12.5	(1.0)	11.5	nm	nm	nm	44.7	nm	nm	nm	nm	(35.9)	(4.2)	(1.9)	3.9	11.0
2011	19.1	8.5	5.4	10.8	0.0	nm	nm	nm	9.8	nm	nm	nm	nm	(9.3)	(7.2)	(4.7)	3.8	10.4
2012	20.4	9.5	5.9	1.1	2.3	nm	nm	nm	13.8	nm	nm	nm	nm	36.7	(6.0)	(0.1)	3.6	7.9
2013	20.4	9.6	6.3	0.6	1.2	nm	nm	nm	8.0	nm	nm	nm	nm	(7.3)	(0.9)	0.5	3.5	3.4
2014	20.9	10.2	6.7	5.4	3.4	nm	nm	nm	18.9	18.3	nm	nm	nm	(8.4)	(7.5)	1.1	3.4	3.6
2015	23.8	13.0	8.6	0.3	3.3	nm	nm	nm	32.7	16.3	nm	nm	nm	(6.0)	(0.2)	(2.2)	3.3	3.5
2016	24.0	13.1	9.3	(1.4)	(2.9)	nm	nm	nm	5.3	15.3	nm	nm	nm	53.9	10.9	1.4	6.3	4.0
2017	22.3	11.9	8.5	5.6	(0.4)	nm	nm	nm	(1.2)	12.1	nm	nm	nm	(19.7)	(0.3)	(3.2)	6.0	4.5

In late 2007, we announced the decision to divest seven businesses. Income statements for 2002 through 2008 reflect those businesses as discontinued operations. In 2014, we divested the majority of the Store Fixtures business. Income statements for 2009 through 2014 reflect that business as discontinued operations. "Adjusted Continuing Operations" also exclude unusual items from earnings to better reflect operating performance in each year. See Appendix - Non-GAAP Adjustments. Because of the lack of historically comparable data, 5 yr. and 10 yr. earnings CAGR are limited in recent years (as indicated by the 'nm' references in the table above).

¹ CAGR - compound annual growth rate

51 Year Financial History Ratios

For the Fiscal Year	Liquidity			Du Pont Formula				Measures of Return on Investment				Measures of Solvency				Other	
	Current	Inventory Turnover	Return on Sales	Return on Assets	Return on Equity	Return on Total Capital	Return on Average Total Assets	Return on P/E Multiple	Dividend Yield	Payoff Ratio to Common 1 Yr.	Total Debt to Capital	Debt to Net Capital	Times Interest Earned	Tax Rate			
1967	6.4	4.5	3.1%	2.1	6.4%	1.6	9.0%	276.6%	8.7%	5.7	7.2%	41%	35%	27%	22%	8.3	41.7%
1968	2.2	4.0	3.4%	2.0	6.6%	1.8	12.1%	41.6%	10.1%	20.1%	15.6	35%	51%	30%	26%	7.3	48.3%
1969	2.1	4.3	3.0%	1.9	5.8%	1.9	11.0%	16.7%	10.2%	17.5%	22.7	38%	45%	35%	31%	4.9	45.5%
1970	2.8	3.8	3.2%	1.7	5.3%	2.1	10.8%	36.7%	8.7%	15.0%	13.0	37%	57%	48%	45%	3.9	43.0%
1971	3.6	4.0	3.2%	1.7	5.4%	2.3	12.3%	102.2%	6.7%	16.5%	15.0	31%	56%	45%	43%	4.5	48.7%
1972	3.4	4.8	4.2%	1.9	7.9%	2.0	15.9%	102.2%	19.2%	10.8%	32.4	23%	47%	36%	33%	7.9	47.5%
1973	2.6	4.4	4.5%	1.8	8.0%	2.0	16.4%	56.7%	6.6%	12.0%	22.1%	18%	54%	44%	42%	5.8	46.8%
1974	3.4	3.8	3.5%	1.6	5.6%	2.3	12.7%	41.4%	9.8%	19.4%	4.2	23%	57%	49%	46%	3.4	50.3%
1975	2.6	4.0	3.3%	1.6	5.3%	2.2	11.4%	45.9%	28.5%	17.1%	6.2	26%	50%	39%	37%	4.4	51.7%
1976	2.7	4.5	4.5%	1.8	8.2%	2.0	16.7%	71.4%	11.7%	23.5%	6.4	18%	51%	38%	36%	8.5	51.2%
1977	2.7	5.3	4.1%	2.1	8.9%	2.0	17.7%	37.8%	49.5%	12.8%	24.7%	18%	48%	25%	24%	7.9	49.2%
1978	2.3	5.4	4.9%	2.1	10.5%	1.9	20.9%	22.3%	41.7%	15.6%	6.1	16%	49%	23%	22%	7.3	45.0%
1979	2.3	6.4	3.2%	2.1	6.7%	2.1	13.9%	14.6%	13.0%	11.4%	19.4%	40%	54%	40%	36%	4.1	42.3%
1980	2.1	6.8	3.7%	2.0	7.5%	2.0	15.1%	15.5%	6.3%	12.0%	20.7%	25%	47%	28%	27%	5.2	42.6%
1981	2.0	6.8	4.6%	2.2	10.2%	2.0	20.6%	85.3%	20.7%	15.7%	26.2%	19%	53%	37%	36%	8.0	42.0%
1982	2.1	6.4	3.3%	2.1	7.1%	2.1	15.0%	19.4%	35.5%	11.6%	18.9%	10.1	52%	36%	34%	5.4	40.5%
1983	2.5	6.3	4.4%	2.1	9.3%	2.1	19.4%	59.0%	51.0%	14.2%	25.1%	10.9	52%	37%	29%	6.7	41.2%
1984	2.5	5.8	4.9%	2.0	9.6%	2.1	20.4%	3.8%	21.9%	14.4%	24.4%	8.8	54%	41%	33%	7.0	36.5%
1985	2.5	5.6	5.0%	1.9	9.5%	1.9	18.4%	79.1%	39.1%	14.0%	27.7%	13.6	43%	27%	23%	7.5	41.6%
1986	2.8	5.9	5.9%	1.9	11.2%	1.8	20.6%	18.1%	26.1%	15.4%	27.8%	12.7	48%	32%	23%	10.1	40.5%
1987	2.7	5.8	5.8%	1.8	10.2%	1.9	19.1%	12.4%	22.9%	14.0%	26.4%	9.9	45%	28%	21%	10.9	41.5%
1988	2.4	6.0	4.7%	1.9	8.8%	1.9	16.6%	10.9%	4.6%	12.4%	20.6%	10.9	49%	29%	28%	6.1	37.1%
1989	2.6	5.9	4.6%	1.9	8.8%	2.0	17.4%	29.4%	7.4%	12.9%	21.4%	11.6	50%	33%	32%	6.9	39.4%
1990	2.7	5.7	4.0%	1.7	7.0%	2.1	15.0%	9.2%	9.2%	10.6%	17.1%	11.3	55%	39%	39%	5.7	38.3%
1991	2.9	5.2	3.6%	1.6	5.9%	2.1	12.4%	46.6%	19.2%	8.6%	13.9%	17.4	49%	33%	33%	6.2	38.3%
1992	2.9	5.7	5.3%	1.8	9.4%	1.8	16.5%	82.1%	33.0%	12.0%	19.2%	20.9	37%	18%	18%	18.2	37.4%
1993	2.6	6.4	5.6%	1.9	10.9%	1.7	18.3%	48.6%	57.4%	14.2%	23.4%	23.9	43%	23%	23%	14.8	39.1%
1994	2.3	6.2	6.2%	1.8	11.4%	1.8	20.2%	28.8%	24.6%	15.0%	24.6%	12.6	44%	23%	23%	20.3	39.1%
1995	2.5	5.9	6.6%	1.8	11.5%	1.7	19.8%	40.8%	14.1%	15.1%	24.7%	15.3	40%	20%	19%	20.2	38.9%
1996	2.6	5.6	6.9%	1.7	11.6%	1.7	20.2%	44.6%	12.7%	15.6%	25.4%	18.7	45%	28%	27%	10.2	38.7%
1997	2.5	5.3	7.2%	1.5	10.9%	1.8	19.7%	22.5%	35.2%	14.5%	23.2%	19.4	44%	27%	27%	11.5	37.5%
1998	2.8	5.4	7.4%	1.5	10.7%	1.8	19.0%	6.6%	32.4%	13.9%	22.7%	17.7	43%	27%	24%	12.8	37.3%
1999	2.9	5.1	7.7%	1.4	10.5%	1.8	18.8%	0.9%	8.9%	13.5%	21.9%	14.8	45%	31%	30%	12.6	37.2%
2000	2.9	5.0	6.2%	1.3	8.3%	1.8	15.4%	9.7%	15.1%	11.1%	17.8%	14.3	47%	34%	29%	7.7	36.9%
2001	3.1	5.2	4.6%	1.2	5.5%	1.9	10.3%	24.0%	3.3%	7.6%	12.5%	24.5	46%	33%	33%	6.5	36.9%
2002	2.5	5.6	5.5%	1.2	6.7%	1.8	12.1%	0.3%	3.6%	8.9%	14.4%	19.2	44%	31%	25%	9.5	35.9%
2003	2.9	5.8	4.7%	1.2	5.6%	1.8	10.1%	1.2%	6.9%	7.7%	12.4%	20.6	46%	33%	23%	7.6	34.7%
2004	2.2	6.3	5.6%	1.3	7.1%	1.8	12.9%	34.1%	9.3%	9.7%	15.2%	19.6	45%	32%	22%	10.1	32.5%
2005	2.4	6.0	4.7%	1.3	6.1%	1.8	11.0%	17.0%	3.3%	8.7%	12.2%	17.7	45%	30%	29%	8.5	29.4%
2006	2.7	5.7	5.5%	1.3	7.2%	1.8	13.1%	7.0%	6.0%	9.8%	14.1%	14.9	45%	31%	28%	10.8	30.9%

Adjusted Continuing Operations (see explanation below)

2005	2.1	n/a	5.9%	n/a	n/a	n/a	n/a	3.3%	n/a	n/a	17.8	2.7%	52%	30%	29%	9.0	32.0%
2006	2.5	5.5	5.7%	1.2	7.1%	2.1	15.0%	7.0%	6.0%	10.1%	15.0%	18.4	53%	31%	28%	7.6	32.5%
2007	2.1	5.6	5.1%	1.2	6.2%	2.1	13.1%	23.8%	11.8%	9.1%	13.5%	14.5	53%	31%	28%	6.3	30.5%
2008	2.5	6.2	3.6%	1.2	4.4%	2.0	9.0%	7.2%	8.4%	6.6%	10.6%	17.5	48%	32%	28%	5.6	34.7%
2009	2.3	4.7	4.6%	0.9	4.0%	2.0	7.8%	41.0%	11.0%	5.8%	9.7%	26.6	49%	31%	24%	6.1	35.4%
2010	2.3	5.6	5.7%	1.0	5.7%	2.0	11.1%	16.8%	14.0%	7.9%	12.5%	20.5	49%	31%	23%	7.4	28.3%
2011	2.1	6.1	5.4%	1.1	6.1%	2.1	12.7%	6.1%	20.0%	8.6%	13.0%	18.9	55%	36%	29%	7.4	26.8%
2012	1.8	5.8	5.9%	1.1	6.6%	2.2	14.7%	23.1%	14.4%	9.6%	14.5%	19.6	56%	39%	29%	7.5	28.8%
2013	1.5	5.6	6.3%	1.1	6.9%	2.2	15.5%	18.0%	14.7%	10.6%	14.6%	20.7	55%	35%	27%	7.4	24.6%
2014	1.4	6.1	6.7%	1.2	8.2%	2.4	20.0%	41.7%	26.1%	12.9%	18.3%	23.9	63%	41%	32%	9.2	26.0%
2015	1.9	6.1	8.6%	1.3	11.1%	2.7	30.0%	1.6%	18.8%	16.7%	25.3%	17.8	63%	42%	34%	12.4	27.7%
2016	1.9	5.6	9.3%	1.3	11.7%	2.7	31.8%	19.5%	19.4%	16.6%	24.5%	19.6	63%	42%	34%	12.7	23.7%
2017	1.8	5.6	8.5%	1.2	10.3%	2.9	29.4%	0.6%	6.7%	15.2%	22.3%	19.4	66%	46%	33%	10.8	22.2%

In late 2007, we announced the decision to divest seven businesses. Income statements and balance sheets for 2005 through 2008 reflect those businesses as discontinued operations. In 2014, we divested the majority of the Store Fixtures business. Income statements for 2009 through 2014 reflect that business as discontinued operations, but balance sheets have not been adjusted for this change. Therefore, turnover and returns for 2009-2014 are slightly understated. "Adjusted Continuing Operations" also exclude unusual items from earnings to better reflect operating performance in each year. See Appendix - Non-GAAP Adjustments

Return on average net assets = EBIT / average net assets (i.e. total capital - cash + current debt maturities)
PIE multiple = market price per share on Dec. 31 / trailing 12 month earnings per share
Dividend yield = dividend per share / market price per share on Dec. 31
Payoff ratio to common = dividend per share / average earnings per share
Total debt to assets = total debt / total assets; **lib = CL + LT Debt + Other L Debt + Def Tax**
Debt to total capital = total debt (long-term debt + current debt) / total capital (long-term debt + current debt + other liabilities & deferred taxes + shareholders equity)
Net Debt to Net Capital = (total debt - cash) / (total capital - cash)
Times interest earned = income before interest expense & taxes / interest expense
(i.e. long-term debt + other liabilities & deferred taxes + shareholders equity)

Foreign Sales Data

Dollars in millions

The Company's operations outside of the United States are principally in Europe, China, Canada, and Mexico. The sales information below is compiled based on the areas we have operations, primarily manufacturing locations.

Year ended Dec. 31	Continuing Operations											2007-2017		
	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	CAGR		
External Sales														
United States	2,488	2,467	2,704	2,599	2,450	2,430	2,298	2,427	2,289	3,025	3,145			(2.3%)
% U.S.	63.1%	65.8%	69.0%	68.7%	70.5%	71.2%	69.6%	72.2%	74.9%	74.2%	74.0%			
Canada and Mexico	414	348	320	297	271	278	263	248	212	323	417			(0.1%)
Europe	475	445	427	423	352	326	347	302	278	409	402			1.7%
China	482	420	392	390	336	312	319	324	233	267	224			8.0%
Other Foreign	86	69	74	74	69	69	76	58	43	51	62			3.2%
Subtotal - Foreign	1,456	1,283	1,214	1,183	1,027	984	1,005	932	766	1,051	1,105			
% Foreign	36.9%	34.2%	31.0%	31.3%	29.5%	28.8%	30.4%	27.8%	25.1%	25.8%	26.0%			
Total	3,944	3,750	3,917	3,782	3,477	3,415	3,303	3,359	3,055	4,076	4,250			(0.7%)
New Countries Entered														
			Poland											
														France

¹ Sales for 2011-2014 reflect Store Fixtures as discontinued operations.

Quarterly Financial Data

	1Q07	2Q07	3Q07	4Q07	2007	1Q08	2Q08	3Q08	4Q08	2008	1Q09	2Q09	3Q09	4Q09	2009	1Q10	2Q10	3Q10	4Q10	2010
Income																				
Net Sales	1048	1071	1092	1040	4250	998	1063	1132	883	4076	718	757	810	770	3055	816	874	867	802	3359
COGS	951	864	872	863	3454	921	867	925	772	3385	593	610	523	600	2425	651	695	698	660	2704
Gross Profit	197	207	216	177	796	177	196	207	111	691	125	147	187	170	630	166	180	169	142	655
%	18.8%	19.3%	19.7%	17.0%	18.7%	17.7%	18.5%	18.3%	12.5%	17.0%	17.4%	19.4%	23.1%	22.1%	20.6%	20.3%	20.6%	19.5%	17.6%	19.5%
SGA	100	113	106	110	430	104	108	106	106	423	102	89	85	87	363	92	89	88	86	354
Oper Income	96	94	110	67	366	73	89	102	4	268	23	58	103	83	267	73	91	81	56	301
Amortization	5	6	5	7	23	6	6	6	6	25	4	6	6	5	21	5	5	5	5	20
Other	(2)	(1)	(2)	151	146	(3)	0	(1)	15	11	1	12	2	1	16	(9)	1	1	1	(7)
EBIT	93	88	107	(91)	197	70	82	96	(17)	232	18	41	95	77	230	77	85	76	50	288
%	8.8%	8.3%	9.8%	(8.8)%	4.6%	7.0%	7.8%	8.5%	(1.9)%	5.7%	2.5%	5.4%	11.7%	10.0%	7.5%	9.5%	9.7%	8.7%	6.2%	8.6%
Interest Expense	14	14	15	16	59	13	13	12	10	48	9	9	9	10	37	9	9	9	10	38
Interest Income	2	2	3	3	10	2	2	2	2	9	2	1	1	2	6	1	1	2	1	5
Earnings Before Taxes	81	76	94	(103)	147	59	71	87	(25)	193	10	33	87	69	198	69	77	68	41	256
Taxes	24	18	29	12	82	19	26	37	(17)	65	7	14	31	26	77	22	24	18	9	72
Net Earnings - Continuing	57	58	66	(116)	65	40	45	50	(8)	128	3	19	56	43	121	48	54	50	33	184
Discontinued Operations, net of tax	19	4	2	(95)	(71)	4	3	(16)	(10)	(19)	(0)	0	(1)	(5)	(6)	(1)	1	(1)	(0)	(1)
Net Earnings	77	62	67	(211)	(6)	45	48	34	(17)	109	3	19	56	37	115	47	54	49	33	183
Less: Non-controlling Interest	1	2	1	2	6	1	2	1	1	5	(0)	(0)	1	2	3	2	1	2	1	6
Net Earnings Attributable to Leggett	76	60	66	(213)	(11)	43	46	33	(18)	104	3	19	54	35	112	45	53	47	31	177
%	7.2%	5.6%	6.0%	(20.4)%	(0.3)%	4.3%	4.4%	2.9%	(2.0)%	2.6%	0.5%	2.6%	6.7%	4.6%	3.7%	5.5%	6.0%	5.5%	3.9%	5.3%
Depreciation	28	30	30	31	120	29	30	28	29	116	27	28	27	28	110	27	24	25	27	103
Amortization	5	6	5	7	23	6	6	6	6	25	4	6	6	5	21	5	5	5	5	20
EBITDA	126	125	142	(53)	340	105	119	131	18	373	49	74	128	110	361	109	114	106	82	411
Earnings (Loss) Per Share																				
From Continuing Operations	\$0.31	\$0.31	\$0.36	(\$0.67)	\$0.33	\$0.23	\$0.25	\$0.29	(\$0.05)	\$0.73	\$0.02	\$0.12	\$0.34	\$0.26	\$0.74	\$0.30	\$0.34	\$0.31	\$0.21	\$1.16
From Discontinued Operations	\$0.10	\$0.02	\$0.01	(\$0.54)	(\$0.39)	\$0.02	\$0.02	(\$0.09)	(\$0.06)	(\$0.11)	(\$0.00)	\$0.00	(\$0.00)	(\$0.03)	(\$0.04)	(\$0.00)	\$0.00	(\$0.00)	(\$0.00)	(\$0.01)
Net Earnings (Loss) Per Share	\$0.41	\$0.33	\$0.37	(\$1.21)	\$0.06	\$0.25	\$0.27	\$0.20	(\$0.11)	\$0.62	\$0.02	\$0.12	\$0.34	\$0.23	\$0.70	\$0.29	\$0.34	\$0.31	\$0.21	\$1.15
Diluted Shares	184	183	177	175	180	173	172	166	162	168	161	162	161	156	160	154	154	153	152	153
Dividends	\$0.17	\$0.18	\$0.18	\$0.25	\$0.78	\$0.25	\$0.25	\$0.25	\$0.25	\$1.00	\$0.25	\$0.25	\$0.26	\$0.26	\$1.02	\$0.26	\$0.26	\$0.27	\$0.27	\$1.06
Cash Flow Info																				
Cash from Operations	149	93	194	178	614	53	73	77	233	436	115	174	142	135	565	51	67	91	154	363
Adds to PPE	44	27	37	40	149	33	32	26	28	118	22	30	14	18	83	14	17	19	19	68
Acquisitions (net of cash)	83	1	2	26	111	1	1	8	1	10	0	0	3	0	3	0	0	0	5	5
Dividends paid	31	31	32	31	125	43	43	42	37	165	39	39	39	40	157	39	39	38	40	155
Balance Sheet																				
Cash & Equivalents					205	188	203	211	165	165	160	222	222	261	261	247	244	277	245	245
Receivables					630	666	684	721	551	551	493	493	549	470	470	524	537	547	479	479
Inventory					591	599	669	645	495	495	453	411	397	409	409	439	452	449	435	435
Other Current					105	96	101	74	66	66	70	69	65	58	58	53	56	36	60	60
Current Assets					1531	1550	1657	1652	1276	1276	1176	1195	1232	1197	1197	1263	1288	1308	1219	1219
Net Fixed Assets					727	736	740	722	681	681	671	686	664	669	669	641	625	621	624	624
Goodwill & Other					1237	1239	1257	1250	1144	1144	1118	1131	1138	1152	1152	1143	1120	1125	1158	1158
Total Assets					3496	3526	3653	3624	3101	3101	2965	3012	3035	3018	3018	3047	3033	3055	3001	3001
Accounts Payable					225	242	279	271	175	175	160	186	209	199	199	241	257	232	226	226
Current Portion LTD					89	74	11	17	22	22	17	17	2	10	10	10	10	10	2	2
Other Current					408	383	389	382	319	319	306	293	324	322	322	313	300	308	294	294
Current Liabilities					722	699	679	670	517	517	483	497	535	532	532	563	567	550	523	523
LTD					1001	1096	1228	998	851	851	793	773	772	789	789	822	855	834	762	762
Def Tax & Other					139	147	164	147	134	134	117	129	155	161	161	162	165	180	191	191
Shareholders' Equity					1635	1584	1582	1808	1599	1599	1572	1614	1572	1535	1535	1499	1447	1491	1524	1524
Capitalization					2774	2827	2974	2954	2584	2584	2482	2515	2500	2486	2486	2484	2467	2505	2476	2476
Total Liab. & Equity					3496	3526	3653	3624	3101	3101	2965	3012	3035	3018	3018	3047	3033	3055	3001	3001

Quarterly Financial Data

	1Q11	2Q11	3Q11	4Q11	2011	1Q12 ²	2Q12 ²	3Q12 ²	4Q12 ²	2012 ²	1Q13 ²	2Q13 ²	3Q13 ²	4Q13 ²	2013 ²	1Q14 ²	2Q14 ²	3Q14 ²	4Q14 ²	2014 ²	
Income																					
Net Sales	896	945	941	854	3636	876	867	863	809	3415	861	880	878	859	3477	876	956	997	953	3782	
COGS	726	763	771	711	2971	708	692	684	636	2719	681	694	698	694	2767	699	755	788	750	2992	
Gross Profit	170	182	170	143	665	168	176	179	173	696	180	185	180	165	710	177	201	209	204	790	
%	19.0%	19.2%	18.1%	16.7%	18.3%	20.3%	20.8%	20.8%	21.3%	20.4%	20.9%	21.1%	20.5%	19.2%	20.4%	20.2%	21.0%	21.0%	21.4%	20.9%	
SGA	96	98	94	94	382	84	87	88	88	348	99	92	85	91	368	92	94	131	132	450	
Oper Income	74	84	77	49	283	78	92	93	85	348	81	93	94	74	342	85	107	78	72	341	
Amortization	5	5	5	4	19	6	6	6	6	25	6	5	5	9	25	5	5	5	5	20	
Other	(5)	(0)	0	31	27	0	(1)	(1)	(1)	(2)	(4)	(3)	(11)	60	42	(6)	(0)	(3)	(2)	(10)	
EBIT	74	79	72	13	238	72	86	88	79	324	79	92	99	5	275	86	102	75	68	332	
%	8.3%	8.4%	7.6%	1.5%	6.5%	8.2%	9.9%	10.2%	9.8%	9.5%	9.1%	10.4%	11.3%	0.6%	7.9%	9.8%	10.7%	7.6%	7.1%	8.8%	
Interest Expense	10	9	10	10	38	10	10	11	13	43	13	11	11	10	45	10	10	10	11	42	
Interest Income	2	2	2	2	7	2	2	2	2	7	3	2	2	2	8	1	1	2	2	6	
Earnings Before Taxes	66	72	63	5	206	64	78	78	68	288	68	82	91	(4)	238	77	93	67	59	296	
Taxes	20	17	18	(5)	50	20	20	27	(11)	56	19	23	24	(14)	51	21	24	13	13	70	
Net Earnings - Continuing	46	56	45	9	156	44	58	51	79	232	50	60	67	11	186	56	70	53	46	225	
Discontinued Operations, net of tax	0	0	0	0	0	1	7	16	(5)	19	(0)	12	6	(4)	13	(2)	(93)	(4)	(25)	(124)	
Net Earnings	46	56	45	9	156	45	65	67	74	251	50	72	72	6	200	54	(23)	49	22	101	
Less: Non-controlling Interest	1	1	0	1	3	1	1	1	1	2	0	1	1	1	2	1	1	1	1	3	
Net Earnings Attributable to Leggett	45	55	45	9	153	44	65	66	73	248	49	71	71	6	197	53	(24)	48	21	98	
%	5.0%	5.8%	4.8%	1.0%	4.2%	5.0%	7.5%	7.6%	9.1%	7.3%	5.7%	8.1%	8.1%	0.7%	5.7%	6.1%	(2.5%)	4.8%	2.2%	2.6%	
Depreciation	25	25	23	24	98	22	21	23	21	86	23	23	22	23	91	24	25	24	25	98	
Amortization	5	5	5	4	19	6	6	6	6	25	6	5	5	9	25	5	5	5	5	20	
EBITDA	104	109	100	42	355	100	113	117	106	436	107	119	127	38	391	115	132	104	98	449	
Earnings (Loss) Per Share																					
From Continuing Operations	\$0.30	\$0.37	\$0.31	\$0.06	\$1.04	\$0.30	\$0.40	\$0.34	\$0.53	\$1.57	\$0.33	\$0.40	\$0.45	\$0.07	\$1.25	\$0.38	\$0.48	\$0.37	\$0.32	\$1.55	
From Discontinued Operations	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.05	\$0.11	\$0.45	(\$0.03)	\$0.13	(\$0.03)	\$0.08	\$0.04	(\$0.03)	\$0.09	(\$0.02)	(\$0.65)	(\$0.03)	(\$0.18)	(\$0.87)	
Net Earnings (Loss) Per Share	\$0.30	\$0.37	\$0.31	\$0.06	\$1.04	\$0.30	\$0.45	\$0.45	\$0.50	\$1.70	\$0.33	\$0.48	\$0.49	\$0.04	\$1.34	\$0.37	(\$0.17)	\$0.34	\$0.14	\$0.68	
Diluted Shares	151	147	145	145	147	145	145	146	147	146	148	148	147	146	147	144	143	143	143	143	
Dividends	\$0.27	\$0.27	\$0.28	\$0.28	\$1.10	\$0.28	\$0.28	\$0.29	\$0.29	\$1.14	\$0.29	\$0.29	\$0.30	\$0.30	\$1.18	\$0.30	\$0.30	\$0.31	\$0.31	\$1.22	
Cash Flow Info																					
Cash from Operations	47	54	101	127	329	65	81	95	209	450	24	99	116	178	417	(20)	103	132	166	382	
Adds to PPE	17	21	19	18	75	18	20	16	18	71	20	22	18	21	81	15	23	25	31	94	
Acquisitions (net of cash)	1	4	2	0	7	189	1	1	21	212	0	10	16	1	28	2	49	19	0	70	
Dividends paid	40	39	38	39	156	39	39	39	82	200	0	41	41	42	125	42	42	41	43	168	
Balance Sheet																					
Cash & Equivalents	195	203	219	236	236	261	271	265	359	359	449	280	299	273	273	269	304	243	333	333	
Receivables	576	568	577	504	504	572	558	590	446	446	529	553	575	467	467	574	603	584	523	523	
Inventory	462	507	457	441	441	473	518	471	489	489	503	510	489	496	496	520	527	477	482	482	
Other Current	57	40	39	43	43	44	54	53	45	45	44	44	45	46	46	48	55	131	92	92	
Current Assets	1290	1318	1291	1224	1224	1350	1400	1379	1339	1339	1525	1367	1408	1282	1282	1410	1490	1435	1430	1430	
Net Fixed Assets	616	618	601	581	581	592	581	575	573	573	567	562	580	575	575	564	583	547	559	559	
Goodwill & Other	1160	1159	1130	1111	1111	1270	1259	1292	1343	1336	1336	1329	1317	1252	1252	1247	1171	1203	1152	1152	
Total Assets	3067	3095	3022	2915	2915	3213	3240	3246	3255	3255	3428	3279	3305	3108	3108	3222	3243	3185	3141	3141	
Accounts Payable	302	282	274	257	257	298	320	292	285	285	320	338	326	339	339	350	377	357	370	370	
Current Portion LTD	2	2	2	3	3	3	202	202	202	202	2	2	1	181	181	181	181	382	202	202	
Other Current	282	293	328	327	327	325	359	302	244	244	271	291	312	309	309	302	307	406	421	421	
Current Liabilities	586	578	604	586	586	626	881	796	731	731	793	631	639	830	830	834	865	1144	992	992	
LTD	822	857	897	833	833	1047	821	860	854	854	954	974	958	688	688	811	926	619	767	767	
Def Tax & Other	202	206	183	188	188	197	191	189	228	228	242	240	245	191	191	206	190	193	227	227	
Shareholders' Equity	1458	1455	1338	1308	1308	1343	1347	1401	1442	1442	1440	1434	1464	1399	1399	1371	1262	1229	1155	1155	
Capitalization	2481	2517	2418	2329	2329	2587	2359	2450	2524	2524	2635	2648	2666	2279	2279	2388	2379	2040	2148	2148	
Total Liab. & Equity	3067	3095	3022	2915	2915	3213	3240	3246	3255	3255	3428	3279	3305	3108	3108	3222	3243	3185	3141	3141	

² Quarterly Income Statements for 2012 through 2014 reflect Store Fixtures as discontinued operations.

Quarterly Financial Data

	1Q15	2Q15	3Q15	4Q15	2015	1Q16	2Q16	3Q16	4Q16	2016	1Q17	2Q17	3Q17	4Q17	2017	1Q18	2Q18	3Q18	4Q18	2018
Income																				
Net Sales	966	997	1009	945	3917	938	959	949	904	3750	960	989	1010	985	3944	1029	1102			2131
COGS	748	767	768	711	2994	705	725	722	700	2851	734	759	794	789	3076	811	972			1683
Gross Profit	218	231	241	234	923	234	234	227	204	899	226	230	216	196	868	217	231			448
%	22.5%	23.1%	23.9%	24.7%	23.6%	24.9%	24.4%	24.0%	22.6%	24.0%	23.5%	23.3%	21.4%	19.9%	22.0%	21.1%	20.9%			21.0%
SGA	98	107	97	116	417	105	100	94	98	397	106	105	96	97	404	105	108			213
Oper Income	120	124	144	118	506	129	134	134	106	502	120	125	120	100	464	113	123			236
Amortization	5	5	5	5	21	5	5	5	5	20	5	5	6	5	21	5	5			10
Other	3	(0)	(3)	(2)	(1)	(4)	(17)	(2)	(17)	(40)	(1)	(2)	5	(26)	(24)	0	(3)			(3)
EBIT	112	119	142	114	487	127	147	130	118	522	116	122	109	121	468	107	121			228
%	11.6%	12.0%	14.0%	12.1%	12.4%	13.5%	15.3%	13.7%	13.1%	13.9%	12.1%	12.4%	10.8%	12.2%	11.9%	10.4%	11.0%			10.7%
Interest Expense	11	11	10	9	41	9	10	10	9	39	11	10	10	12	44	14	16			30
Interest Income	1	1	1	1	4	1	1	1	1	4	2	2	2	2	8	2	2			5
Earnings Before Taxes	102	109	132	107	450	119	137	121	110	487	107	113	101	111	432	95	107			203
Taxes	29	32	36	25	122	28	38	28	27	120	21	26	17	24	138	18	22			40
Net Earnings - Continuing	73	77	96	82	328	91	100	94	83	367	86	88	84	36	294	78	85			163
Discontinued Operations, net of tax	(1)	2	(0)	0	1	0	0	0	(1)	19	0	0	(1)	0	(1)	0	0			0
Net Earnings	73	78	96	82	329	91	100	94	82	386	86	88	83	36	293	78	85			163
Less: Non-controlling Interest	1	1	1	1	4	2	(1)	(0)	(0)	(0)	0	0	0	0	0	0	0			0
Net Earnings Attributable to Leggett	72	78	95	81	325	89	121	94	82	386	86	88	83	36	293	78	85			163
%	7.4%	7.8%	9.4%	8.5%	8.3%	9.5%	12.6%	9.9%	9.1%	10.3%	9.0%	8.9%	8.2%	3.7%	7.4%	7.6%	7.7%			7.6%
Depreciation	23	19	21	21	84	21	22	22	22	87	23	25	24	24	95	26	26			52
Amortization	7	8	8	7	30	7	7	7	7	29	8	7	9	7	31	8	8			16
EBITDA	141	146	170	142	600	155	175	159	147	637	146	154	141	152	594	141	155			296
Earnings (Loss) Per Share																				
From Continuing Operations	\$0.50	\$0.53	\$0.67	\$0.57	\$2.27	\$0.63	\$0.72	\$0.67	\$0.60	\$2.62	\$0.62	\$0.64	\$0.61	\$0.27	\$2.14	\$0.57	\$0.63			\$1.20
From Discontinued Operations	(\$0.00)	\$0.01	(\$0.00)	\$0.00	\$0.01	\$0.00	\$0.15	\$0.00	(\$0.01)	\$0.14	\$0.00	\$0.00	(\$0.01)	\$0.00	(\$0.01)	\$0.00	\$0.00			\$0.00
Net Earnings (Loss) Per Share	\$0.50	\$0.54	\$0.67	\$0.57	\$2.28	\$0.63	\$0.87	\$0.67	\$0.59	\$2.76	\$0.62	\$0.64	\$0.60	\$0.27	\$2.13	\$0.57	\$0.63			\$1.20
Diluted Shares	144	143	143	142	143	141	140	139	139	140	138	137	137	137	137	136	135			136
Dividends	\$0.31	\$0.31	\$0.32	\$0.32	\$1.26	\$0.32	\$0.34	\$0.34	\$0.34	\$1.34	\$0.34	\$0.36	\$0.36	\$0.36	\$1.42	\$0.36	\$0.38			\$0.74
Cash Flow Info																				
Cash from Operations	32	95	130	102	359	111	151	124	167	553	58	98	105	182	444	44	81			125
Adds to PPE	22	30	27	25	103	28	30	25	41	124	34	45	40	40	159	40	41			81
Acquisitions (net of cash)	12	(1)	0	0	11	16	1	11	2	30	38	1	0	0	39	86	4			90
Dividends paid	43	43	43	44	172	44	43	46	45	177	45	45	48	48	186	48	47			95
Balance Sheet																				
Cash & Equivalents	262	275	251	253	253	250	285	317	282	282	269	335	343	526	526	495	446			
Receivables	532	550	530	520	520	531	535	544	487	487	555	578	586	595	595	658	650			
Inventory	506	511	505	505	505	522	523	519	520	520	556	580	568	571	571	611	634			
Other Current	109	101	94	33	33	38	37	34	37	37	33	47	63	74	74	51	52			
Current Assets	1409	1436	1380	1311	1311	1342	1380	1413	1325	1325	1413	1540	1550	1767	1767	1814	1782			0
Net Fixed Assets	533	539	544	541	541	555	553	554	566	566	589	616	644	664	664	710	709			
Goodwill & Other	1161	1169	1143	1116	1116	1128	1099	1103	1094	1094	1118	1125	1130	1120	1120	1168	1152			
Total Assets	3103	3144	3066	2968	2968	3024	3032	3070	2984	2984	3120	3282	3324	3551	3551	3692	3644			0
Accounts Payable	358	359	344	307	307	332	340	335	351	351	388	388	382	430	430	433	451			
Current Portion LTD	202	202	3	3	3	4	4	1	4	4	3	3	153	154	154	154	154			
Other Current	393	404	404	391	391	344	356	351	352	352	325	350	356	392	392	391	333			
Current Liabilities	953	964	751	701	701	680	699	687	707	707	717	742	892	976	976	978	937			0
LTD	798	832	989	945	945	1032	1044	1055	956	956	1120	1184	1044	1098	1098	1239	1298			
Def Tax & Other	236	238	226	223	223	221	223	224	227	227	218	223	215	286	286	279	281			
Shareholders' Equity	1116	1110	1100	1098	1098	1091	1066	1104	1094	1094	1065	1134	1173	1191	1191	1196	1129			
Capitalization	2150	2180	2315	2266	2266	2344	2333	2383	2278	2278	2403	2540	2432	2575	2575	2714	2707			0
Total Liab. & Equity	3103	3144	3066	2968	2968	3024	3032	3070	2984	2984	3120	3282	3324	3551	3551	3692	3644			0

Adjusted Continuing Ops ¹

	1Q07	2Q07	3Q07	4Q07	2007	1Q08	2Q08	3Q08	4Q08	2008	1Q09	2Q09	3Q09	4Q09	2009	1Q10	2Q10	3Q10	4Q10	2010
Income																				
Net Sales	1048	1071	1092	1040	4250	998	1063	1132	883	4076	718	757	810	770	3055	816	874	867	802	3359
COGS	851	864	877	858	3449	821	867	922	763	3373	593	610	623	600	2425	651	695	698	660	2704
Gross Profit	197	207	216	182	801	177	196	210	119	703	125	147	187	170	630	166	180	169	142	655
%	18.8%	19.3%	19.7%	17.5%	18.8%	17.7%	18.5%	18.6%	13.5%	17.2%	17.4%	19.4%	23.1%	22.1%	20.6%	20.3%	20.6%	19.5%	17.6%	19.5%
SGA	97	110	103	107	418	104	108	106	99	416	93	89	85	87	355	92	89	88	86	354
Oper Income	99	97	113	75	383	73	89	105	20	287	32	58	103	83	275	73	91	81	56	301
Amortization	5	6	5	7	23	6	6	6	6	25	4	6	6	5	21	5	5	5	5	20
Other	(2)	(2)	(2)	(3)	(9)	(2)	(2)	(2)	(2)	(6)	1	1	2	1	5	(9)	1	1	1	(7)
EBIT	96	92	110	71	369	69	84	101	16	271	26	51	95	77	249	77	85	76	50	288
%	9.1%	8.6%	10.0%	6.8%	8.7%	6.9%	7.9%	8.9%	1.8%	6.6%	3.7%	6.8%	11.7%	10.0%	8.2%	9.5%	9.7%	8.7%	6.2%	8.6%
Interest Expense	14	14	15	16	59	13	13	12	10	48	9	9	9	10	37	9	9	9	10	38
Interest Income	2	2	3	3	10	2	2	2	2	9	2	1	1	2	6	1	1	2	1	5
Earnings Before Taxes	84	80	97	59	319	58	73	91	8	231	19	43	87	69	218	69	77	68	41	256
Taxes	25	23	31	19	97	20	24	33	3	80	10	17	31	20	78	22	24	18	9	72
Net Earnings-Continuing	59	57	67	39	222	39	49	58	5	151	9	26	56	49	140	48	54	50	33	184
Less: Non-controlling Interest	1	2	1	2	6	3	4	1	1	5	(0)	(0)	1	2	3	2	1	2	1	6
Net Earnings Attributable to Leggett	58	55	65	38	216	37	47	57	5	146	9	26	55	47	137	46	52	48	32	177
	5.6%	5.2%	6.0%	3.6%	5.1%	3.7%	4.5%	5.0%	0.5%	3.6%	1.3%	3.5%	6.8%	6.1%	4.5%	5.6%	6.0%	5.5%	3.9%	5.3%
Depreciation	28	30	30	31	120	29	30	28	29	116	27	28	27	28	110	27	24	25	27	103
Amortization	5	6	5	7	23	6	6	6	6	25	4	6	6	5	21	5	5	5	5	20
EBITDA	129	129	145	109	512	104	121	135	51	411	58	85	128	110	380	109	114	106	82	411
Earnings (Loss) Per Share																				
From Continuing Operations	\$0.32	\$0.30	\$0.37	\$0.21	\$1.20	\$0.22	\$0.28	\$0.34	\$0.03	\$0.87	\$0.06	\$0.16	\$0.34	\$0.30	\$0.86	\$0.30	\$0.34	\$0.31	\$0.21	\$1.16
Diluted Shares	184	183	177	175	180	173	172	166	162	168	161	162	161	156	160	154	154	153	152	153
Dividends	\$0.17	\$0.18	\$0.18	\$0.25	\$0.78	\$0.25	\$0.25	\$0.25	\$0.25	\$1.00	\$0.25	\$0.25	\$0.26	\$0.26	\$1.02	\$0.26	\$0.26	\$0.27	\$0.27	\$1.06
Cash Flow Info																				
Cash from Operations	149	93	194	178	614	53	73	77	233	436	115	174	142	135	565	51	67	91	154	363
Adds to PPE	44	27	37	40	149	33	32	26	28	118	22	30	14	18	83	14	17	19	19	68
Acquisitions (net of cash)	83	1	2	26	111	1	1	8	1	1	0	0	3	0	3	0	0	0	5	5
Dividends paid	31	31	32	31	125	43	43	42	37	165	39	39	39	40	157	39	39	38	40	155
Balance Sheet																				
Cash & Equivalents	205	188	203	211	165	188	203	211	165	165	160	222	222	261	261	247	244	277	245	245
Receivables	630	666	684	721	551	666	684	721	551	551	493	493	549	470	470	524	537	547	479	479
Inventory	591	599	669	645	495	599	669	645	495	495	453	411	397	409	409	439	452	449	435	435
Other Current	105	96	101	74	66	66	101	74	66	66	70	69	65	58	58	53	56	36	60	60
Current Assets	1531	1550	1657	1652	1276	1176	1195	1232	1197	1197	1176	1195	1232	1197	1197	1263	1288	1308	1219	1219
Net Fixed Assets	727	736	740	722	681	671	686	722	681	681	671	686	664	669	669	641	625	621	624	624
Goodwill & Other	1237	1239	1257	1144	1144	1118	1131	1138	1152	1152	1143	1131	1138	1152	1152	1143	1120	1125	1158	1158
Total Assets	3496	3526	3653	3624	3101	3101	3101	3624	3101	3101	2965	3012	3035	3018	3018	3047	3033	3055	3001	3001
Accounts Payable	225	242	279	271	175	242	279	271	175	175	160	186	209	199	199	241	257	232	226	226
Current Portion LTD	89	74	11	17	22	17	11	17	22	22	17	17	2	10	10	10	10	10	2	2
Other Current	408	383	389	382	319	306	293	324	322	322	306	293	324	322	322	313	300	308	294	294
Current Liabilities	722	699	679	670	517	679	679	670	517	517	483	497	535	532	532	563	567	550	523	523
LTD	1001	1096	1228	998	851	1096	1228	998	851	851	793	773	772	789	789	822	855	834	762	762
Def Tax & Other	139	147	164	147	134	117	129	155	161	161	117	129	155	161	161	162	165	180	191	191
Shareholders' Equity	1635	1584	1582	1808	1599	1572	1614	1572	1535	1535	1499	1447	1491	1524	1524	1484	1467	1491	1524	1524
Capitalization	2774	2827	2974	2954	2584	2482	2515	2500	2486	2486	2482	2515	2500	2486	2486	2484	2467	2505	2478	2478
Total Liab. & Equity	3496	3526	3653	3624	3101	3101	3101	3624	3101	3101	2965	3012	3035	3018	3018	3047	3033	3055	3001	3001

¹ Adjusted continuing operations exclude unusual items to better reflect operating performance in each year.
See Appendix - Non-GAAP Adjustments.

Adjusted Continuing Ops ¹

	1Q11	2Q11	3Q11	4Q11	2011	1Q12 ²	2Q12 ²	3Q12 ²	4Q12 ²	2012 ²	1Q13 ³	2Q13 ³	3Q13 ³	4Q13 ³	2013 ³	1Q14 ⁴	2Q14 ⁴	3Q14 ⁴	4Q14 ⁴	2014 ⁴	
Income																					
Net Sales	896	945	941	854	3636	876	867	863	809	3415	861	880	878	859	3477	876	956	997	953	3782	
COGS	726	763	771	709	2968	708	692	684	636	2719	681	694	694	694	2767	699	755	788	750	2992	
Gross Profit	170	182	170	146	668	168	176	179	173	696	180	185	180	165	710	177	201	209	204	790	
%	19.0%	19.2%	18.1%	17.0%	18.4%	19.2%	20.3%	20.8%	21.3%	20.4%	20.9%	21.1%	20.5%	19.2%	20.4%	20.2%	21.0%	21.0%	21.4%	20.9%	
SGA	96	98	94	94	382	90	84	87	88	348	99	92	85	91	368	92	94	100	110	396	
Oper Income	74	84	77	51	286	78	92	93	85	348	81	93	94	74	342	85	107	109	94	394	
Amortization	5	5	5	4	19	6	6	6	6	25	6	5	5	5	22	5	5	5	5	20	
Other	(5)	(0)	0	(3)	(7)	0	(1)	(1)	(1)	(2)	(4)	(3)	(2)	(4)	(12)	(6)	(0)	(3)	(2)	(10)	
EBIT	74	79	72	50	274	72	86	88	79	324	79	92	91	72	333	86	102	107	90	385	
%	8.3%	8.4%	7.6%	5.8%	7.5%	8.2%	9.9%	10.2%	9.8%	9.5%	9.1%	10.4%	10.3%	8.4%	9.6%	9.8%	10.7%	10.7%	9.5%	10.2%	
Interest Expense	10	9	10	10	38	10	10	11	13	43	13	11	11	10	45	10	10	10	11	42	
Interest Income	2	2	1	2	7	2	2	2	2	7	3	2	2	2	8	1	1	2	2	6	
Earnings Before Taxes	66	72	63	41	243	64	78	78	68	288	68	82	82	63	296	77	93	98	81	349	
Taxes	20	17	18	9	63	20	20	27	16	83	19	23	24	7	73	21	24	25	22	91	
Net Earnings-Continuing	46	56	45	33	180	44	58	51	52	205	50	60	58	56	223	56	70	73	59	258	
Less: Non-controlling Interest	1	1	0	1	3	1	1	1	1	2	0	1	1	1	2	1	1	1	1	3	
Net Earnings Attributable to Leggett	45	55	45	32	177	43	58	50	51	203	49	59	57	55	221	55	69	72	58	255	
	5.0%	5.8%	4.8%	3.8%	4.9%	4.9%	6.6%	5.8%	6.4%	5.9%	5.7%	6.7%	6.5%	6.4%	6.3%	6.3%	7.2%	7.2%	6.1%	6.7%	
Depreciation	25	25	23	24	98	22	21	23	21	86	23	23	22	23	91	24	25	24	25	98	
Amortization	5	5	5	4	19	6	6	6	6	25	6	5	5	9	25	5	5	5	5	20	
EBITDA	104	109	100	78	391	100	113	117	106	436	107	119	118	104	449	115	132	136	120	503	
Earnings (Loss) Per Share																					
From Continuing Operations	\$0.30	\$0.37	\$0.31	\$0.22	\$1.20	\$0.30	\$0.40	\$0.34	\$0.35	\$1.39	\$0.33	\$0.40	\$0.39	\$0.38	\$1.50	\$0.38	\$0.48	\$0.51	\$0.41	\$1.78	
Diluted Shares	151	147	145	145	147	145	145	146	147	146	148	148	147	146	147	144	143	143	143	143	
Dividends	\$0.27	\$0.27	\$0.28	\$0.28	\$1.10	\$0.28	\$0.28	\$0.29	\$0.29	\$1.14	\$0.29	\$0.29	\$0.30	\$0.30	\$1.18	\$0.30	\$0.30	\$0.31	\$0.31	\$1.22	
Cash Flow Info																					
Cash from Operations	47	54	101	127	329	65	81	95	209	450	24	99	116	178	417	(20)	103	132	166	382	
Adds to PPE	17	21	19	18	75	18	20	16	18	71	20	22	18	21	81	15	23	25	31	94	
Acquisitions (net of cash)	1	4	2	0	7	189	1	1	21	212	0	10	16	1	28	2	49	19	0	70	
Dividends paid	40	39	38	39	156	39	39	39	82	200	0	41	41	42	125	42	42	41	43	168	
Balance Sheet																					
Cash & Equivalents	195	203	219	236	236	261	271	265	359	359	449	280	299	273	273	269	304	243	333	333	
Receivables	576	568	577	504	504	572	558	590	446	446	529	553	575	467	467	574	603	584	523	523	
Inventory	462	507	457	441	441	473	518	471	489	489	503	510	489	496	496	520	527	477	482	482	
Other Current	57	40	39	43	43	44	54	53	45	45	44	44	45	46	46	48	48	55	131	92	
Current Assets	1290	1318	1291	1224	1224	1350	1400	1379	1339	1339	1525	1387	1408	1282	1282	1410	1490	1435	1430	1430	
Net Fixed Assets	616	618	601	581	581	592	581	575	573	573	567	562	580	575	575	564	583	547	559	559	
Goodwill & Other	1160	1159	1130	1111	1111	1270	1259	1292	1343	1343	1336	1329	1317	1252	1252	1247	1171	1203	1152	1152	
Total Assets	3067	3095	3022	2915	2915	3213	3240	3246	3255	3255	3428	3279	3305	3108	3108	3222	3243	3185	3141	3141	
Accounts Payable	302	282	274	257	257	298	320	292	285	285	320	338	326	339	339	350	377	357	370	370	
Current Portion LTD	2	2	2	3	3	3	202	202	202	202	201	2	1	181	181	181	181	382	202	202	
Other Current	282	293	328	327	327	325	359	302	244	244	271	291	312	309	309	302	307	406	421	421	
Current Liabilities	586	578	604	586	586	626	881	796	731	731	793	631	639	830	830	834	865	1144	992	992	
LTD	822	857	897	833	833	1047	821	860	854	854	954	974	958	688	688	811	926	619	767	767	
Def Tax & Other	202	206	183	188	188	197	191	189	228	228	242	240	245	191	191	206	190	193	227	227	
Shareholders' Equity	1458	1455	1338	1308	1308	1343	1347	1401	1442	1442	1440	1434	1464	1399	1399	1371	1262	1229	1155	1155	
Capitalization	2481	2517	2418	2329	2329	2587	2359	2450	2524	2524	2635	2648	2666	2279	2279	2388	2379	2040	2148	2148	
Total Liab. & Equity	3067	3095	3022	2915	2915	3213	3240	3246	3255	3255	3428	3279	3305	3108	3108	3222	3243	3185	3141	3141	

² Quarterly Income Statements for 2012 through 2014 reflect Store Fixtures as discontinued operations

Adjusted Continuing Ops ¹

	1Q15	2Q15	3Q15	4Q15	2015	1Q16	2Q16	3Q16	4Q16	2016	1Q17	2Q17	3Q17	4Q17	2017	1Q18	2Q18	3Q18	4Q18	2018
Income																				
Net Sales	966	997	1009	945	3917	938	959	949	904	3750	960	989	1010	985	3944	1029	1102			2131
COGS	748	767	768	703	2986	705	725	722	700	2851	734	759	794	776	3063	811	872			1683
Gross Profit	218	231	241	242	931	234	234	227	204	899	226	230	216	209	881	217	231			448
%	22.5%	23.1%	23.9%	25.6%	23.8%	24.9%	24.4%	24.0%	22.6%	24.0%	23.5%	23.3%	21.4%	21.2%	22.3%	21.1%	20.9%			21.0%
SGA	98	105	97	108	408	105	107	94	98	404	106	105	96	94	401	105	108			213
Oper Income	120	126	144	134	524	129	127	134	106	496	120	125	120	115	480	113	123			236
Amortization	5	5	5	5	21	5	5	5	5	20	5	5	6	5	21	5	5			10
Other	(2)	(0)	(3)	(2)	(7)	(4)	(10)	(2)	(1)	(16)	(1)	(2)	(3)	(2)	(9)	0	(3)			(3)
EBIT	117	121	142	130	510	127	132	130	103	492	116	122	117	112	468	107	121			228
%	12.1%	12.1%	14.0%	13.8%	13.0%	13.5%	13.8%	13.7%	11.3%	13.1%	12.1%	12.4%	11.6%	11.4%	11.9%	10.4%	11.0%			10.7%
Interest Expense	11	11	10	9	41	9	10	10	9	39	11	10	10	12	44	14	16			30
Interest Income	1	1	1	1	4	1	1	1	1	4	2	2	2	2	8	2	2			5
Earnings Before Taxes	108	111	132	123	473	119	123	121	94	457	107	113	109	103	432	95	107			203
Taxes	31	33	36	31	131	28	32	28	21	108	21	26	26	23	96	18	22			40
Net Earnings-Continuing	76	77	96	92	342	91	91	94	74	349	86	88	83	79	336	78	85			163
Less: Non-controlling Interest	1	1	1	1	4	2	(1)	(0)	(0)	0	0	0	0	0	0	0	0			0
Net Earnings Attributable to Leggett	75	77	95	91	338	89	92	94	74	349	86	88	83	79	336	78	85			163
	7.8%	7.7%	9.4%	9.6%	8.6%	9.5%	9.6%	9.9%	8.2%	9.3%	9.0%	8.9%	8.2%	8.0%	8.5%	7.6%	7.7%			7.6%
Depreciation	23	19	21	21	84	21	22	22	22	87	23	25	24	24	95	26	26			52
Amortization	7	8	8	7	30	7	7	7	7	29	8	7	9	7	31	8	8			16
EBITDA	147	148	170	158	623	155	161	159	132	607	146	154	149	144	594	141	155			296
Earnings (Loss) Per Share																				
From Continuing Operations	\$0.52	\$0.53	\$0.67	\$0.64	\$2.36	\$0.63	\$0.66	\$0.67	\$0.53	\$2.49	\$0.62	\$0.64	\$0.61	\$0.59	\$2.46	\$0.57	\$0.63			\$1.20
Diluted Shares	144	143	143	142	143	141	140	139	139	140	138	137	137	137	137	136	135			136
Dividends	\$0.31	\$0.31	\$0.32	\$0.32	\$1.26	\$0.32	\$0.34	\$0.34	\$0.34	\$1.34	\$0.34	\$0.36	\$0.36	\$0.36	\$1.42	\$0.36	\$0.38			\$0.74
Cash Flow Info																				
Cash from Operations	32	95	130	102	359	111	151	124	167	553	58	98	105	182	444	44	81			125
Adds to PPE	22	30	27	25	103	28	30	25	41	124	34	45	40	40	159	40	41			81
Acquisitions (net of cash)	12	(1)	0	0	11	16	1	11	2	30	38	1	0	0	39	86	4			90
Dividends paid	43	43	43	44	172	44	43	46	45	177	45	45	48	48	186	48	47			95
Balance Sheet																				
Cash & Equivalents	262	275	251	253	253	250	285	317	282	282	269	335	343	526	526	495	446			
Receivables	532	550	530	520	520	531	535	544	487	487	555	578	586	595	595	658	650			
Inventory	506	511	505	505	505	522	523	519	520	520	556	580	558	571	571	611	634			
Other Current	109	101	94	33	33	38	37	34	37	37	33	47	63	74	74	51	52			
Current Assets	1409	1436	1380	1311	1311	1342	1380	1413	1325	1325	1413	1540	1550	1767	1767	1814	1782			0
Net Fixed Assets	533	539	544	541	541	555	553	554	566	566	589	616	644	664	664	710	709			
Goodwill & Other	1161	1169	1143	1116	1116	1128	1099	1103	1094	1094	1118	1125	1130	1120	1120	1168	1152			
Total Assets	3103	3144	3066	2968	2968	3024	3032	3070	2984	2984	3120	3282	3324	3551	3551	3692	3644			0
Accounts Payable	358	359	344	307	307	332	340	335	351	351	388	388	382	430	430	433	451			
Current Portion LTD	202	202	3	3	3	4	4	1	4	4	3	3	153	154	154	154	154			
Other Current	393	404	404	391	391	344	356	351	352	352	325	350	356	392	392	391	333			
Current Liabilities	953	964	751	701	701	680	699	687	707	707	717	742	892	976	976	978	937			0
LTD	798	832	989	945	945	1032	1044	1055	956	956	1120	1184	1044	1098	1098	1239	1298			
Def Tax & Other	236	238	226	223	223	221	223	224	227	227	218	223	215	286	286	279	281			
Shareholders' Equity	1116	1110	1100	1098	1098	1091	1066	1104	1094	1094	1065	1134	1173	1191	1191	1196	1129			
Capitalization	2150	2180	2315	2266	2266	2344	2333	2383	2278	2278	2403	2540	2432	2575	2575	2714	2707			0
Total Liab. & Equity	3103	3144	3066	2968	2968	3024	3032	3070	2984	2984	3120	3282	3324	3551	3551	3692	3644			0